



Nova Scotia Duck Tolling Retriever Club (USA)
ONLINE BOARD BUSINESS SESSION
Voting August 16, 2018 – August 27, 2018
MINUTES

APPROVAL OF MINUTES

Motion: I move that the minutes of the March 2018 Online Board Business Session be accepted as presented.

Motion made by Pam Durkee. Alyson Casper seconded the motion.

APPROVE [9]: T. Krause, A. DiSilvestre, A. Casper, J. Annunziato, F. Kaplan, D. Rode, M. Lyons, P. Durkee, C. Kurth

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

AGENDA ITEMS:

OLD BUSINESS

Proposal #1: Official Club Facebook Policy

Motion: I move to approve the proposal.

Motion made by Francine Kaplan. Seconded by Ann DiSilvestre.

APPROVE [9]: T. Krause, A. DiSilvestre, A. Casper, J. Annunziato, F. Kaplan, D. Rode, M. Lyons, P. Durkee, C. Kurth

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

Proposal #2: Approve the Ramp Judged Breed Survey

Motion: I move to accept the proposal for the ramp survey with the requirement that a free form comments section be added to allow for additional input.

Motion made by Tish Hancy. Francine Kaplan seconded the motion.

APPROVE [9]: T. Krause, A. DiSilvestre, A. Casper, J. Annunziato, F. Kaplan, D. Rode, M. Lyons, P. Durkee, C. Kurth

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

NEW BUSINESS

Proposal #1: Donation to the AKC Museum of the Dog

Motion: I motion to accept the proposal and add that we also donate a copy of the Retriever Journal print at the same time if the Museum does not already have one.
Motion made by Tish Hancy. Francine Kaplan seconded the motion.

APPROVE [9]: T. Krause, A. DiSilvestre, A. Casper, J. Annunziato, F. Kaplan, D. Rode, M. Lyons, P. Durkee, C. Kurth

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

Proposal #2: Establish a committee to review and make recommendations regarding clarifications and amendments to the NSDTRC(USA) Bylaws.

Motion: I move to approve table this proposal until after the National. Motion made by Francine Kaplan. Ann DiSilvestre seconded the motion. *

APPROVE [9]: T. Krause, A. DiSilvestre, A. Casper, J. Annunziato, F. Kaplan, D. Rode, M. Lyons, P. Durkee, C. Kurth

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

Proposal #3: Allow Tollers to participate in the AKC Spaniel Hunting Test program.

Motion: I move to Approve Tollers to participate in the AKC Spaniel Hunting Test program, pending AKC approval.

Motion made by Carolyn Kurth. Terri Krause seconded the motion.

APPROVE [9]: T. Krause, A. DiSilvestre, A. Casper, J. Annunziato, F. Kaplan, D. Rode, M. Lyons, P. Durkee, C. Kurth

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

ADJOURNMENT

Motion: I motion to adjourn the June 2018 BOD Business Session.

Motion made by Ann DiSilvestre. Terri Krause seconded the motion.

APPROVE [9]: T. Krause, A. DiSilvestre, A. Casper, J. Annunziato, F. Kaplan, D. Rode, M. Lyons, P. Durkee, C. Kurth

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

EXECUTIVE SESSION**Proposal #1:** Discussion of Corporations.

Motion made by Terri Krause. Tish Hancy seconded the motion.

APPROVE [9]: T. Krause, A. DiSilvestre, A. Casper, J. Annunziato, F. Kaplan, D. Rode, M. Lyons, P. Durkee, C. Kurth

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

Proposal #2: Appoint the Inspectors of Election

Motion made by Kim Simons. Carolyn Kurth seconded the motion.

APPROVE [9]: T. Krause, A. DiSilvestre, A. Casper, J. Annunziato, F. Kaplan, D. Rode, M. Lyons, P. Durkee, C. Kurth

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

ADJOURNMENT

Motion: I move to adjourn the June 2018 Executive BOD Business session.

Motion made by Ann DiSilvestre. Terri Kruase seconded the motion.

APPROVE [9]: T. Krause, A. DiSilvestre, A. Casper, J. Annunziato, F. Kaplan, D. Rode, M. Lyons, P. Durkee, C. Kurth

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

NOTE: President's vote was cast for all motions, but only counted in the case of a tie.

Respectfully submitted,

Ann DiSilvestre, Secretary

Nova Scotia Duck Tolling Retriever Club - USA
Balance Sheet - Cash Basis
June 30, 2018

ATTACHMENT B - 1

	<u>June 30, 2018</u>	<u>June 30, 2017</u>	<u>Notes</u>
Assets			
Current Assets			
Specialty Accounts:			
2014 Specialty Account	\$ 9,862.61	\$ 15,862.61	PayPal: Transfer \$1,000 to USB Monthly
2015 Specialty Account	1,630.97	1,630.97	USB #5850: Will be Closed into WF #7608
2016 Specialty Account	11,163.61	11,163.61	USB #5062: Will be Closed into WF #7608
Total Specialty Accounts:	\$ 22,657.19	\$ 28,657.19	
Operating Accounts			
Certificate of Deposits	\$ 41,898.39	\$ 41,898.39	US Bank CD #8285 & CD #1656
US Bank Checking	64,176.82	58,176.82	USB #3650: Will be Closed into WF #7608
Wells Fargo Checking	60,548.21	52,256.65	WF Bank Account #7608
Wells Fargo Savings	355.36	535.13	WF Bank Account #8266
Total Operating Accounts	\$ 166,978.78	\$ 152,866.99	
Total Assets	\$ 189,635.97	\$ 181,524.18	
Net Assets			
Net Assets - Unrestricted	\$ 127,287.66	\$ 117,458.04	
Net Assets - Restricted			
Restricted for Rescue	44,629.85	46,347.68	
Restricted for Health & Genetics	17,718.46	17,718.46	
Total Net Assets - Restricted	\$ 62,348.31	\$ 64,066.14	
Total Net Assets	\$ 189,635.97	\$ 181,524.18	

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Cash Basis
For the Year Ended June 30, 2018

ATTACHMENT B - 2

	Club Operations	Events	Health & Genetics	Rescue	Totals 6/30/18	Totals 6/30/17
Income:						
Entry Fees Event Income	\$ -	\$ 86,201.43	\$ -	\$ 3,587.57	\$ 89,789.00	\$ 100,827.24
Refunds Scratches	-	(1,627.50)	-	-	(1,627.50)	(1,843.00)
Sweeps Entries	-	60.25	-	-	60.25	490.50
Trophy Sponsorships	-	13,683.43	-	-	13,683.43	7,359.50
Auctions Raffles	-	8,525.00	-	-	8,525.00	5,802.86
Sale of Birds	-	812.00	-	-	812.00	482.50
Merchandise	-	6,327.20	-	-	6,327.20	5,605.25
Seminars Clinics	-	3,431.50	-	-	3,431.50	1,078.50
Catalog Advertising Sales	-	2,062.00	-	-	2,062.00	1,545.00
Fun Stuff	-	1,135.00	-	-	1,135.00	45.00
Banquet	-	8,914.50	-	-	8,914.50	7,793.87
Misc.	-	300.00	-	-	300.00	2,680.00
Breeder Directory	-	-	-	-	-	400.00
Contributions Received	-	-	-	-	-	4,730.64
Interest Income	28.33	-	-	-	28.33	93.37
Membership Dues & Roster	18,955.00	-	-	-	18,955.00	18,034.58
Quackers: Advertising	985.00	-	-	-	985.00	1,290.00
Quackers: Duplicate Copies	339.40	-	-	-	339.40	36.00
Rescue: Merchandise	-	-	-	-	-	-
Rescue: Adoption Fees	-	-	-	650.00	650.00	1,300.00
Total Income:	\$ 20,307.73	\$ 129,824.81	\$ -	\$ 4,237.57	\$ 154,370.11	\$ 157,751.81
Expenses:						
AKC Fees: Application Recording	\$ -	\$ 13,366.50	\$ -	\$ -	\$ 13,366.50	\$ 12,258.50
Judges: Fees Expenses Travel Gifts	-	14,238.86	-	-	14,238.86	15,797.07
Trial Secretary: Fees CC Exp. Travel	-	13,576.24	-	-	13,576.24	10,505.90
Workers: Fees Travel Food	-	7,654.08	-	-	7,654.08	9,092.34
Banquet Expenses	-	13,346.72	-	-	13,346.72	6,642.87
Facility Equipment Rental	-	17,111.25	-	-	17,111.25	25,314.97
Timer Rental	-	300.00	-	-	300.00	400.00
Poppers Primers	-	91.96	-	-	91.96	224.90
Birds	-	3,775.17	-	-	3,775.17	7,186.75
Hospitality Gifts for Competitors	-	1,261.18	-	-	1,261.18	1,771.18
Copy Printing Postage	-	285.21	-	-	285.21	726.46
Trial Event Supplies	-	733.42	-	-	733.42	3,577.74
Prizes (Ribbons & Trophies)	-	11,348.43	-	-	11,348.43	13,559.88
Merchandise	-	4,704.31	-	-	4,704.31	4,343.41
Seminars Clinics	-	3,151.38	-	-	3,151.38	-
Fundraisers: Auctions Raffles	-	174.91	-	-	174.91	804.07
Split (50% Profit to NSDTRC-USA)	-	3,410.29	-	-	3,410.29	6,568.62
Administrative Costs	1,591.24	-	-	-	1,591.24	813.55
Awards	1,019.18	-	-	-	1,019.18	1,295.53
Donations Made	100.00	-	-	2,500.00	2,600.00	-
Education Seminars	869.87	-	-	-	869.87	-
Food Meals	-	-	-	-	-	125.99
Insurance	1,601.00	-	-	-	1,601.00	1,601.00
Miscellaneous	2,507.73	-	-	-	2,507.73	4,075.41
Postage	3,061.96	-	-	-	3,061.96	3,038.59
Printing	7,832.79	-	-	-	7,832.79	9,828.15
Professional Services	-	-	-	-	-	1,014.23
Records	276.51	-	-	-	276.51	472.23
Supplies	758.77	-	-	-	758.77	394.32
Travel	8,945.75	-	-	473.55	9,419.30	10,461.87
Website	1,208.21	-	-	-	1,208.21	2,496.74
Rescue Adoption Fees	-	-	-	500.00	500.00	244.76
Veterinary Expenses	-	-	-	2,481.85	2,481.85	967.49
Total Expenses:	\$ 31,773.01	\$ 108,529.91	\$ -	\$ 5,955.40	\$ 146,258.32	\$ 155,604.52
Net Income to Club:	\$ (11,465.28)	\$ 21,294.90	\$ -	\$ (1,717.83)	\$ 8,111.79	\$ 2,147.29

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Club Operations (Cash Basis)
For the Year Ended June 30, 2018

AKC Delegate	Awards	Day to Day	Judges Education	Annual BOD			Totals 6/30/18	Totals 6/30/17
				Meeting	Quackers	Membership		
\$	\$	\$	\$	\$	\$	\$	\$	\$
Breeder Directory	-	-	-	-	-	-	-	400.00
Contributions Received	-	-	-	-	-	-	-	-
Interest Income	-	28.33	-	-	-	-	28.33	93.37
Membership Dues & Roster	-	-	-	-	18,955.00	-	18,955.00	18,034.58
Quackers: Advertising Copies	-	-	-	985.00	-	-	985.00	1,326.00
Club Merchandise	-	339.40	-	-	-	-	339.40	-
Rescue: Merchandise	-	-	-	-	-	-	-	-
Rescue: Adoption Fees	-	-	-	-	-	-	-	-
Total Income:	\$	\$ 367.73	\$	\$	\$ 18,955.00	\$ 985.00	\$ 20,307.73	\$ 19,853.95
Expenses:								
Administrative Costs	\$	\$ 1,591.24	\$	\$	\$	\$	\$ 1,591.24	\$ 813.55
Awards	-	1,019.18	-	-	-	-	1,019.18	1,295.53
Donations Made	-	100.00	-	-	-	-	100.00	-
Education Seminars	-	869.87	-	-	-	-	869.87	-
Food Meals	-	-	-	-	-	-	-	125.99
Insurance	-	1,601.00	-	-	-	-	1,601.00	1,601.00
Miscellaneous	-	2,507.73	-	-	-	-	2,507.73	4,075.41
Postage	-	906.06	-	-	3,229.98	-	5,061.96	3,038.59
Printing	-	-	-	-	6,373.86	-	7,832.79	9,828.15
Professional Services	-	-	-	-	-	-	-	-
Records	-	276.51	-	-	-	-	276.51	472.23
Supplies	-	722.45	-	-	-	-	758.77	394.32
Travel	2,364.19	-	-	6,581.56	-	-	8,945.75	10,097.33
Website	-	1,208.21	-	-	-	-	1,208.21	2,496.74
Total Expenses:	\$ 2,364.19	\$ 9,783.07	\$	\$ 6,581.56	\$ 9,603.84	\$ 2,015.23	\$ 31,773.01	\$ 34,238.84
Net Income to Club:	\$ (2,364.19)	\$ (9,415.34)	\$	\$ (6,581.56)	\$ (8,618.84)	\$ 16,939.77	\$ (11,465.28)	\$ (14,384.89)

ATTACHMENT B - 4

**Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Events (Cash Basis)
For the Year Ended June 30, 2018**

	National Specialties	Region 1	Region 2	Region 3	Region 4	Region 5	Region 6	Region 7	Totals 6/30/18	Totals 6/30/17
Income:										
Entry Fees	\$ 11,730.00	\$ 37,144.00	\$ 17,946.00	\$ -	\$ 20,408.00	\$ -	\$ 2,505.00	\$ 56.00	\$ 89,789.00	\$ 100,827.24
Refunds Scratchies	-	(454.00)	(148.00)	-	(915.50)	-	(110.00)	-	(1,627.50)	(1,843.00)
Sweeps Entries	-	60.25	-	-	-	-	-	-	60.25	490.50
Trophy Sponsorships	12,139.00	190.00	-	-	-	-	-	1,354.43	13,683.43	7,359.50
Auctions Raffles	7,600.00	455.00	470.00	-	-	-	-	-	8,525.00	5,802.86
Sale of Birds	375.00	47.00	330.00	-	-	-	60.00	-	812.00	482.50
Merchandise	6,217.20	-	110.00	-	-	-	-	-	6,327.20	5,561.19
Seminars Clinics	3,431.50	-	-	-	-	-	-	-	3,431.50	1,078.50
Catalog Advertising Sales	2,062.00	-	-	-	-	-	-	-	2,062.00	1,545.00
Fun Stuff	1,005.00	-	130.00	-	-	-	-	-	1,135.00	45.00
Banquet	8,914.50	-	-	-	-	-	-	-	8,914.50	7,793.87
Misc.	300.00	-	-	-	-	-	-	-	300.00	2,680.00
Total Income:	\$ 53,774.20	\$ 37,442.25	\$ 18,838.00	\$ -	\$ 19,492.50	\$ -	\$ 2,455.00	\$ 1,410.43	\$ 133,412.38	\$ 131,823.16
Expenses:										
AKC Fees: Application Fee	\$ 335.00	\$ 585.00	\$ 200.00	\$ -	\$ 300.00	\$ -	\$ -	\$ -	\$ 1,420.00	\$ 1,550.00
AKC Fees: Recording Fee	1,194.00	4,711.50	2,306.00	-	3,735.00	-	-	-	11,946.50	10,708.50
Judges: Fees	547.75	2,194.50	1,050.00	-	3,906.85	-	-	-	7,699.10	7,493.44
Judges: Expenses Travel	1,325.40	3,749.31	397.16	-	-	-	-	-	5,471.87	7,376.18
Judges: Gifts	303.46	214.43	550.00	-	-	-	-	-	1,067.89	927.45
Trial Secretary: Fees CC Fees	4,177.19	3,183.94	2,360.35	-	1,560.00	-	86.00	-	11,367.48	8,931.34
Trial Secretary: Catalogs	827.50	222.50	-	-	-	-	-	-	1,050.00	343.55
Trial Secretary: Expenses Travel	518.21	475.80	-	-	164.75	-	-	-	1,158.76	1,231.01
Workers: Compensation Travel	909.00	1,366.00	-	-	1,162.00	-	-	-	3,437.00	3,096.62
Workers: Raffle	-	150.00	-	-	-	-	-	-	150.00	240.00
Workers: Hospitality Lunch	90.61	1,318.87	1,958.84	-	698.76	-	-	-	4,067.08	5,755.72
Banquet Expenses	12,402.72	-	944.00	-	-	-	-	-	13,346.72	6,642.87
Facility Equipment Rental	4,382.25	6,054.00	1,950.00	-	4,725.00	-	-	-	17,111.25	25,314.97
Timer Rental	100.00	200.00	-	-	-	-	-	-	300.00	400.00
Poppers Prizes	54.75	37.21	-	-	-	-	-	-	91.96	224.90
Birds	1,714.67	1,730.50	330.00	-	-	-	-	-	3,775.17	7,186.75
Hospitality Gifts for Competitors	734.46	-	526.72	-	-	-	-	-	1,261.18	1,771.18
Copy Printing Postage	17.75	210.11	57.35	-	-	-	-	-	285.21	726.46
Trial Event Supplies	538.42	40.00	-	-	155.00	-	-	-	733.42	3,577.74
Prizes (Ribbons & Trophies)	6,872.61	986.44	971.74	-	1,030.05	-	462.68	1,024.91	11,348.43	13,559.88
Merchandise	3,908.11	-	796.20	-	-	-	-	-	4,704.31	4,343.41
Seminars Clinics	3,151.38	-	-	-	-	-	-	-	3,151.38	-
Fundraisers: Auctions Raffles	158.00	16.91	-	-	-	-	-	-	174.91	804.07
Split (50% Profit to NSDTRC-USA)	-	3,410.29	-	-	-	-	-	-	3,410.29	6,568.62
Total Expenses:	\$ 44,263.24	\$ 30,857.31	\$ 14,398.36	\$ -	\$ 17,437.41	\$ -	\$ 548.68	\$ 1,024.91	\$ 108,529.91	\$ 118,774.66
Net Income to Club:	\$ 9,510.96	\$ 6,584.94	\$ 4,439.64	\$ -	\$ 2,055.09	\$ -	\$ 1,906.32	\$ 385.52	\$ 24,882.47	\$ 13,048.50

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - National Specialties (Cash Basis)
 For the Year Ended June 30, 2018

	National Specialty 2017	National Specialty 2018	National Specialty 2019	Totals 6/30/18	Totals 6/30/17
Income:					
Entry Fees	\$ 11,730.00	\$ -	\$ -	\$ 11,730.00	\$ 16,719.24
Refunds Scratches	-	-	-	-	-
Sweeps Entries	-	-	-	-	-
Trophy Sponsorships	6,454.00	5,685.00	-	12,139.00	4,449.50
Auctions Raffles	7,100.00	500.00	-	7,600.00	4,445.86
Sale of Birds	375.00	-	-	375.00	-
Merchandise	6,172.20	45.00	-	6,217.20	4,410.19
Seminars Clinics	3,371.50	60.00	-	3,431.50	1,078.50
Catalog Advertising Sales	2,062.00	-	-	2,062.00	1,545.00
Fun Stuff	995.00	10.00	-	1,005.00	45.00
Banquet Meals	7,739.50	1,175.00	-	8,914.50	5,604.37
Misc.	300.00	-	-	300.00	2,580.00
Total Income:	\$ 46,299.20	\$ 7,475.00	\$ -	\$ 53,774.20	\$ 40,877.66
Expenses:					
AKC Fees: Application Fee	-	335.00	-	335.00	250.00
AKC Fees: Recording Fee	1,194.00	-	-	1,194.00	453.50
Judges: Fees	547.75	-	-	547.75	2,364.97
Judges: Expenses Travel	1,325.40	-	-	1,325.40	329.40
Judges: Gifts	303.46	-	-	303.46	-
Trial Secretary: Fees CC Fees	4,177.19	-	-	4,177.19	2,370.33
Trial Secretary: Catalogs	827.50	-	-	827.50	151.05
Trial Secretary: Expenses Travel	518.21	-	-	518.21	-
Workers: Compensation Travel	909.00	-	-	909.00	100.00
Workers: Raffle	-	-	-	-	-
Workers: Hospitality Lunch	90.61	-	-	90.61	1,622.99
Banquet Expenses	12,402.72	-	-	12,402.72	4,544.31
Facility Equipment Rental	3,382.25	1,000.00	-	4,382.25	10,375.97
Timer Rental	100.00	-	-	100.00	-
Poppers Primers	54.75	-	-	54.75	-
Birds	1,376.67	338.00	-	1,714.67	1,687.50
Hospitality Gifts for Competitors	314.45	420.01	-	734.46	1,408.35
Copy Printing Postage	17.75	-	-	17.75	-
Trial Event Supplies	538.42	-	-	538.42	2,568.45
Prizes (Ribbons & Trophies)	4,400.11	2,472.50	-	6,872.61	9,669.90
Merchandise	3,908.11	-	-	3,908.11	3,348.41
Seminars Clinics	3,151.38	-	-	3,151.38	-
Fundraisers: Auctions Raffles	158.00	-	-	158.00	654.07
Split (50% Profit to NSDTRC-USA)	-	-	-	-	-
Total Expenses:	\$ 39,697.73	\$ 4,565.51	\$ -	\$ 44,263.24	\$ 42,099.20
Net Income to Club:	\$ 6,601.47	\$ 2,909.49	\$ -	\$ 9,510.96	\$ (1,221.54)

ATTACHMENT B - 6

**Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Region 1 (Cash Basis)
For the Year Ended June 30, 2018**

	June 2017	August 2017	March 2018	May 2018	May 2018	June 2018	July 2018	Totals	Totals
	SE	Hunt Tests	Agility Trial	Hunt Tests	Supported Entry	Agility Trial	JH SH Tests	6/29/18	6/30/17
	Henrietta, NY	Mexico, NY	Hamden, CT	Torrington, CT	Scarborough, ME	Greenwich, NY	Torrington, CT		
Income:									
Entry Fees	\$ -	\$ 5,105.00	\$ 14,190.00	\$ 1,720.00	\$ -	\$ 16,129.00	\$ -	\$ 37,144.00	\$ 58,228.00
Refunds Scratches	-	(230.00)	-	-	-	(224.00)	-	(454.00)	(1,730.00)
Sweeps Entries	60.25	-	-	-	-	-	-	60.25	121.50
Trophy Sponsorships	-	-	-	190.00	-	-	-	190.00	-
Auctions Raffles	205.00	-	-	250.00	-	-	-	455.00	-
Sale of Birds	-	-	-	47.00	-	-	-	47.00	246.50
Merchandise	-	-	-	-	-	-	-	-	-
Seminars Clinics	-	-	-	-	-	-	-	-	-
Catalog Advertising Sales	-	-	-	-	-	-	-	-	-
Fun Stuff	-	-	-	-	-	-	-	-	-
Banquet	-	-	-	-	-	-	-	-	-
Misc.	-	-	-	-	-	-	-	-	-
Total Income:	\$ 265.25	\$ 4,875.00	\$ 14,190.00	\$ 1,767.00	\$ 440.00	\$ 15,905.00	\$ -	\$ 37,442.25	\$ 56,866.00

	June 2017	August 2017	March 2018	May 2018	May 2018	June 2018	July 2018	Totals	Totals
	SE	Hunt Tests	Agility Trial	Hunt Tests	Supported Entry	Agility Trial	JH SH Tests	6/29/18	6/30/17
	Henrietta, NY	Mexico, NY	Hamden, CT	Torrington, CT	Scarborough, ME	Greenwich, NY	Torrington, CT		
Expenses:									
AKC Fees: Application Fee	\$ -	\$ -	\$ 200.00	\$ -	\$ -	\$ 300.00	\$ 85.00	\$ 585.00	\$ 800.00
AKC Fees: Recording Fee	-	-	2,128.50	-	-	2,583.00	-	4,711.50	8,120.50
Judges: Fees	-	-	990.00	-	-	1,204.50	-	2,194.50	3,813.00
Judges: Expenses Travel	-	553.42	397.49	794.94	-	1,288.63	714.83	3,749.31	4,404.89
Judges: Gifts	-	29.80	50.00	33.86	-	50.00	-	214.43	287.96
Trial Secretary: Fees CC Fees	-	191.44	1,320.00	64.50	50.77	1,608.00	-	3,183.94	5,281.01
Trial Secretary: Catalogs	-	165.00	-	57.50	-	-	-	222.50	192.50
Trial Secretary: Expenses Travel	-	-	164.80	-	-	311.00	-	475.80	1,231.01
Workers: Compensation Travel	-	-	640.00	-	-	726.00	-	1,366.00	2,248.00
Workers: Raffle	-	-	60.00	-	-	90.00	-	150.00	240.00
Workers: Hospitality Lunch	-	201.65	200.01	147.53	-	769.68	-	1,318.87	2,080.22
Banquet Expenses	-	-	-	-	-	-	-	-	-
Facility Equipment Rental	-	166.00	2,638.00	100.00	-	3,150.00	-	6,054.00	9,344.00
Timer Rental	-	-	100.00	-	-	100.00	-	200.00	400.00
Poppers Primers	-	942.50	-	450.00	-	-	-	37.21	172.90
Birds	-	-	-	-	-	-	338.00	1,730.50	2,256.25
Hospitality Gifts for Competitors	-	-	-	-	-	-	-	-	-
Copy Printing Postage	-	50.19	69.90	27.12	-	62.90	-	210.11	415.20
Trial Event Supplies	-	-	20.00	-	-	20.00	-	40.00	70.00
Prizes (Ribbons & Trophies)	-	-	170.26	-	164.66	651.52	-	986.44	1,060.29
Merchandise	-	-	-	-	-	-	-	-	-
Seminars Clinics	-	-	-	-	-	-	-	-	-
Fundraisers: Auctions Raffles	-	-	-	16.91	-	-	-	16.91	-
Split (50% Profit to NSDTRC-USA)	-	-	2,520.52	-	-	889.77	-	3,410.29	6,568.62
Total Expenses:	\$ -	\$ 2,300.00	\$ 11,669.48	\$ 1,675.45	\$ 232.34	\$ 13,805.00	\$ 1,175.04	\$ 30,857.31	\$ 48,986.35
Net Income to Club:	\$ 265.25	\$ 2,575.00	\$ 2,520.52	\$ 91.55	\$ 207.66	\$ 2,100.00	\$ (1,175.04)	\$ 6,584.94	\$ 7,879.65

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - Region 2 (Cash Basis)
 For the Year Ended June 30, 2018

	August 2017 BYC #2	February 2018 H&G Agility Trial Huntley, IL	June 2018 BYC Specialty	Totals 6/30/18	Totals 6/30/17
Income:					
Entry Fees	\$ -	\$ 12,896.00	\$ 5,050.00	\$ -	\$ 22,260.00
Refunds Scratches	-	(48.00)	(100.00)	-	(113.00)
Sweeps Entries	-	-	-	-	291.00
Trophy Sponsorships	-	-	-	-	970.00
Auctions Raffles	-	-	470.00	-	935.00
Sale of Birds	330.00	-	-	-	-
Merchandise	110.00	-	-	-	1,151.00
Seminars Clinics	-	-	-	-	-
Catalog Advertising Sales	-	-	-	-	-
Fun Stuff	130.00	-	-	-	-
Banquet	-	-	-	130.00	-
Misc.	-	-	-	-	710.00
Total Income:	\$ 570.00	\$ 12,848.00	\$ 5,420.00	\$ 18,838.00	\$ 26,204.00
Expenses:					
AKC Fees: Application Fee	\$ -	\$ 200.00	\$ -	\$ -	\$ 200.00
AKC Fees: Recording Fee	-	2,270.50	35.50	-	2,306.00
Judges: Fees	-	1,050.00	-	-	1,050.00
Judges: Expenses Travel	-	325.16	72.00	-	397.16
Judges: Gifts	-	100.00	450.00	-	550.00
Trial Secretary: Fees CC Fees	-	1,050.00	1,310.35	-	2,360.35
Trial Secretary: Catalogs	-	-	-	-	-
Trial Secretary: Expenses Travel	-	-	-	-	-
Workers: Compensation Travel	-	-	-	-	748.62
Workers: Raffle	-	-	-	-	-
Workers: Hospitality Lunch	-	1,701.10	257.74	-	1,958.84
Banquet Expenses	-	-	944.00	-	944.00
Facility Equipment Rental	-	1,700.00	250.00	-	1,950.00
Timer Rental	-	-	-	-	-
Poppers Primers	-	-	-	-	-
Birds	330.00	-	-	-	330.00
Hospitality Gifts for Competitors	-	526.72	-	-	526.72
Copy Printing Postage	-	23.35	34.00	-	57.35
Trial Event Supplies	-	-	-	-	-
Prizes (Ribbons & Trophies)	-	313.60	658.14	-	971.74
Merchandise	796.20	-	-	-	796.20
Seminars Clinics	-	-	-	-	-
Fundraisers: Auctions Raffles	-	-	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-	-	-
Total Expenses:	\$ 1,126.20	\$ 9,260.43	\$ 4,011.73	\$ 14,398.36	\$ 19,672.45
Net Income to Club:	\$ (556.20)	\$ 3,587.57	\$ 1,408.27	\$ 4,439.64	\$ 6,531.55

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - Region 3 (Cash Basis)
 For the Year Ended June 30, 2018

	Totals 6/30/18	Totals 6/30/17
Income:		
Entry Fees	\$ -	\$ -
Refunds Scratches	-	-
Sweeps Entries	-	-
Trophy Sponsorships	-	-
Auctions Raffles	-	-
Sale of Birds	-	-
Merchandise	-	-
Seminars Clinics	-	-
Catalog Advertising Sales	-	-
Fun Stuff	-	-
Banquet	-	-
Misc.	-	-
Total Income:	\$ -	\$ -
Expenses:		
AKC Fees: Application Fee	\$ -	\$ -
AKC Fees: Recording Fee	-	-
Judges: Fees	-	-
Judges: Expenses Travel	-	-
Judges: Gifts	-	-
Trial Secretary: Fees CC Fees	-	-
Trial Secretary: Catalogs	-	-
Trial Secretary: Expenses Travel	-	-
Workers: Compensation Travel	-	-
Workers: Raffle	-	-
Workers: Hospitality Lunch	-	-
Banquet Expenses	-	-
Facility Equipment Rental	-	-
Timer Rental	-	-
Poppers Primers	-	-
Birds	-	-
Hospitality Gifts for Competitors	-	-
Copy Printing Postage	-	-
Trial Event Supplies	-	-
Prizes (Ribbons & Trophies)	-	-
Merchandise	-	-
Seminars Clinics	-	-
Fundraisers: Auctions Raffles	-	-
Split (50% Profit to NSDTRC-USA)	-	-
Total Expenses:	\$ -	\$ -
Net Income to Club:	\$ -	\$ -

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - Region 4 (Cash Basis)
 For the Year Ended June 30, 2018

	September 2017 Santa Rosa, CA	September 2018 Agility Trial Santa Rosa, CA	Totals 6/30/18	Totals 6/30/17
Income:				
Entry Fees	\$ 20,408.00	\$ -	\$ 20,408.00	\$ -
Refunds Scratches	(915.50)	-	(915.50)	-
Sweeps Entries	-	-	-	-
Trophy Sponsorships	-	-	-	-
Auctions Raffles	-	-	-	-
Sale of Birds	-	-	-	-
Merchandise	-	-	-	-
Seminars Clinics	-	-	-	-
Catalog Advertising Sales	-	-	-	-
Fun Stuff	-	-	-	-
Banquet	-	-	-	-
Misc.	-	-	-	-
Total Income:	\$ 19,492.50	\$ -	\$ 19,492.50	\$ -

Expenses:				
AKC Fees: Application Fee	\$ -	\$ 300.00	\$ 300.00	\$ 300.00
AKC Fees: Recording Fee	3,735.00	-	3,735.00	-
Judges: Fees	3,906.85	-	3,906.85	-
Judges: Expenses Travel	-	-	-	-
Judges: Gifts	-	-	-	-
Trial Secretary: Fees CC Fees	1,560.00	-	1,560.00	-
Trial Secretary: Catalogs	-	-	-	-
Trial Secretary: Expenses Travel	164.75	-	164.75	-
Workers: Compensation Travel	1,162.00	-	1,162.00	-
Workers: Raffle	-	-	-	-
Workers: Hospitality Lunch	698.76	-	698.76	-
Banquet Expenses	-	-	-	-
Facility Equipment Rental	2,825.00	1,900.00	4,725.00	1,445.00
Timer Rental	-	-	-	-
Poppers Printers	-	-	-	-
Birds	-	-	-	-
Hospitality Gifts for Competitors	-	-	-	-
Copy Printing Postage	-	-	-	-
Trial Event Supplies	155.00	-	155.00	-
Prizes (Ribbons & Trophies)	1,030.05	-	1,030.05	-
Merchandise	-	-	-	-
Seminars Clinics	-	-	-	-
Fundraisers: Auctions Raffles	-	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-	-
Total Expenses:	\$ 15,237.41	\$ 2,200.00	\$ 17,437.41	\$ 1,745.00
Net Income to Club:	\$ 4,255.09	\$ (2,200.00)	\$ 2,055.09	\$ (1,745.00)

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - Region 5 (Cash Basis)
 For the Year Ended June 30, 2018

	Totals 6/30/18	Totals 6/30/17
Income:		
Entry Fees	\$ -	\$ -
Refunds Scratches	-	-
Sweeps Entries	-	-
Trophy Sponsorships	-	280.00
Auctions Raffles	-	-
Sale of Birds	-	236.00
Merchandise	-	-
Seminars Clinics	-	-
Catalog Advertising Sales	-	-
Fun Stuff	-	-
Banquet	-	-
Misc.	-	-
Total Income:	\$ -	\$ 4,136.00
Expenses:		
AKC Fees: Application Fee	\$ -	\$ -
AKC Fees: Recording Fee	-	-
Judges: Fees	-	362.00
Judges: Expenses Travel	-	106.00
Judges: Gifts	-	-
Trial Secretary: Fees CC Fees	-	154.00
Trial Secretary: Catalogs	-	-
Trial Secretary: Expenses Travel	-	-
Workers: Compensation Travel	-	-
Workers: Raffle	-	-
Workers: Hospitality Lunch	-	1,000.00
Banquet Expenses	-	-
Facility Equipment Rental	-	-
Timer Rental	-	52.00
Poppers Printers	-	743.00
Birds	-	-
Hospitality Gifts for Competitors	-	60.00
Copy Printing Postage	-	-
Trial Event Supplies	-	-
Prizes (Ribbons & Trophies)	-	758.12
Merchandise	-	-
Seminars Clinics	-	-
Fundraisers: Auctions Raffles	-	-
Split (50% Profit to NSDTRC-USA)	-	-
Total Expenses:	\$ -	\$ 3,235.12
Net Income to Club:	\$ -	\$ 900.88

ATTACHMENT B - 11

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - Region 6 (Cash Basis)
 For the Year Ended June 30, 2018

	May 2018	December 2018	Totals 6/30/18	Totals 6/30/17
	Hunt Tests Beth Page, TN	Supported Entry Royal Canin		
Income:				
Entry Fees	\$ 2,505.00	\$ -	\$ 2,505.00	\$ -
Refunds Scratches	(110.00)	-	(110.00)	-
Sweeps Entries	-	-	-	710.00
Trophy Sponsorships	-	-	-	206.00
Auctions Raffles	-	-	-	-
Sale of Birds	60.00	-	60.00	-
Merchandise	-	-	-	-
Seminars Clinics	-	-	-	-
Catalog Advertising Sales	-	-	-	-
Fun Stuff	-	-	-	-
Banquet	-	-	-	-
Misc.	-	-	-	-
Total Income:	\$ 2,455.00	\$ -	\$ 2,455.00	\$ 916.00

Expenses:				
AKC Fees: Application Fee	\$ -	\$ -	\$ -	\$ -
AKC Fees: Recording Fee	-	-	-	-
Judges: Fees	-	-	-	-
Judges: Expenses Travel	-	-	-	39.97
Judges: Gifts	-	-	-	-
Trial Secretary: Fees CC Fees	86.00	-	86.00	-
Trial Secretary: Catalogs	-	-	-	-
Trial Secretary: Expenses Travel	-	-	-	-
Workers: Compensation Travel	-	-	-	-
Workers: Raffle	-	-	-	-
Workers: Hospitality Lunch	-	-	-	-
Banquet Expenses	-	-	-	-
Facility Equipment Rental	-	-	-	-
Timer Rental	-	-	-	-
Poppers Primers	-	-	-	-
Birds	-	-	-	-
Hospitality Gifts for Competitors	-	-	-	-
Copy Printing Postage	-	-	-	10.00
Trial Event Supplies	-	-	-	504.99
Prizes (Ribbons & Trophies)	-	462.68	462.68	-
Merchandise	-	-	-	-
Seminars Clinics	-	-	-	-
Fundraisers: Auctions Raffles	-	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-	-
Total Expenses:	\$ 86.00	\$ 462.68	\$ 548.68	\$ 554.96
Net Income to Club:	\$ 2,369.00	\$ (462.68)	\$ 1,906.32	\$ 361.04

ATTACHMENT B - 12

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - Region 7 (Cash Basis)
 For the Year Ended June 30, 2018

	November 2017 Supported Entry Oaks, PA	March 2018 (MSDA) Supported Entry West Friendship, Maryland	Totals 6/30/18	Totals 6/30/17
Income:				
Entry Fees	\$ 56.00	\$ -	\$ 56.00	\$ -
Refunds Scratches	-	-	-	78.00
Sweeps Entries	-	-	-	950.00
Trophy Sponsorships	874.43	480.00	1,354.43	216.00
Auctions Raffles	-	-	-	-
Sale of Birds	-	-	-	-
Merchandise	-	-	-	-
Seminars Clinics	-	-	-	-
Catalog Advertising Sales	-	-	-	-
Fun Stuff	-	-	-	1,479.50
Banquet	-	-	-	100.00
Misc.	-	-	-	-
Total Income:	\$ 930.43	\$ 480.00	\$ 1,410.43	\$ 2,823.50
Expenses:				
AKC Fees: Application Fee	\$ -	\$ -	\$ -	\$ -
AKC Fees: Recording Fee	-	-	-	-
Judges: Fees	-	-	-	-
Judges: Expenses Travel	-	-	-	57.50
Judges: Gifts	-	-	-	-
Trial Secretary: Fees CC Fees	-	-	-	-
Trial Secretary: Catalogs	-	-	-	-
Trial Secretary: Expenses Travel	-	-	-	-
Workers: Compensation Travel	-	-	-	-
Workers: Raffle	-	-	-	-
Workers: Hospitality Lunch	-	-	-	1,160.74
Banquet Expenses	-	-	-	-
Facility Equipment Rental	-	-	-	-
Timer Rental	-	-	-	-
Poppers Primers	-	-	-	-
Birds	-	-	-	-
Hospitality Gifts for Competitors	-	-	-	-
Copy Printing Postage	-	-	-	249.46
Trial Event Supplies	605.29	419.62	1,024.91	863.88
Prizes (Ribbons & Trophies)	-	-	-	-
Merchandise	-	-	-	150.00
Seminars Clinics	-	-	-	-
Fundraisers: Auctions Raffles	-	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-	-
Total Expenses:	\$ 605.29	\$ 419.62	\$ 1,024.91	\$ 2,481.58
Net Income to Club:	\$ 325.14	\$ 60.38	\$ 385.52	\$ 341.92

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08/28/18

Accrual Basis

NSDTRC(USA)
Balance Sheet Prev Year Comparison
As of June 30, 2018

	Jun 30, 18	Jun 30, 17	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Specialty Accounts				
2014 Specialty	9,862.61	15,862.61	-6,000.00	-37.8%
2015 Specialty	1,630.97	1,630.97	0.00	0.0%
2016 Specialty	11,163.61	11,163.61	0.00	0.0%
Total Specialty Accounts	22,657.19	28,657.19	-6,000.00	-20.9%
US Bank Certificate of Deposit	41,898.39	41,898.39	0.00	0.0%
US Bank Checking	64,176.82	58,176.82	6,000.00	10.3%
Wells Fargo Checking	60,548.21	52,256.65	8,291.56	15.9%
Wells Fargo Savings	355.36	535.13	-179.77	-33.6%
Total Checking/Savings	189,635.97	181,524.18	8,111.79	4.5%
Total Current Assets	189,635.97	181,524.18	8,111.79	4.5%
TOTAL ASSETS	189,635.97	181,524.18	8,111.79	4.5%
LIABILITIES & EQUITY				
Equity				
Opening Bal Equity	54,261.47	54,261.47	0.00	0.0%
Retained Earnings	127,262.71	125,115.42	2,147.29	1.7%
Net Income	8,111.79	2,147.29	5,964.50	277.8%
Total Equity	189,635.97	181,524.18	8,111.79	4.5%
TOTAL LIABILITIES & EQUITY	189,635.97	181,524.18	8,111.79	4.5%

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NSDTRC(USA)

ATTACHMENT B - 14

08/29/18

Profit & Loss Prev Year Comparison

July 2017 through June 2018

Cash Basis

	Jul '17 - Jun 18	Jul '16 - Jun 17	\$ Change	% Change
Income				
BrdrDirIncome	0.00	400.00	-400.00	-100.0%
Event Income				
Catalog Advertising Sales	1,958.00	1,545.00	413.00	26.7%
Clinics Seminars	3,571.50	937.50	2,634.00	281.0%
Entries	80,592.48	100,657.78	-20,065.30	-19.9%
Fun Stuff & Misc.	2,885.20	3,147.60	-262.40	-8.3%
Fundraising	8,475.00	6,501.86	1,973.14	30.4%
Meals Banquets	8,748.00	5,599.37	3,148.63	56.2%
Merchandise Sales	6,889.92	5,163.23	1,726.69	33.4%
Trophy Donations	13,273.43	7,325.00	5,948.43	81.2%
Vendor Space	565.00	0.00	565.00	100.0%
Total Event Income	126,958.53	130,877.34	-3,918.81	-3.0%
Health & Genetics				
Donations	0.00	2,249.78	-2,249.78	-100.0%
Event Income	0.00	2,851.82	-2,851.82	-100.0%
Total Health & Genetics	0.00	5,101.60	-5,101.60	-100.0%
Interest Income	28.33	93.37	-65.04	-69.7%
Member Dues				
Roster	0.00	465.00	-465.00	-100.0%
Member Dues - Other	18,955.00	17,569.58	1,385.42	7.9%
Total Member Dues	18,955.00	18,034.58	920.42	5.1%
Merchandise				
Goods	270.90	0.00	270.90	100.0%
Shipping	66.50	0.00	66.50	100.0%
Total Merchandise	337.40	0.00	337.40	100.0%
Quackers Income				
Advertising	935.00	1,290.00	-355.00	-27.5%
OtherIncome	50.00	36.00	14.00	38.9%
Total Quackers Income	985.00	1,326.00	-341.00	-25.7%
Refunds	-436.00	-1,906.00	1,470.00	77.1%
Rescue Income				
Donations	0.00	2,480.86	-2,480.86	-100.0%
MerchandiseSales	0.00	44.06	-44.06	-100.0%
Placements	650.00	1,300.00	-650.00	-50.0%
Total Rescue Income	650.00	3,824.92	-3,174.92	-83.0%
Uncategorized Income	2.00	0.00	2.00	100.0%
Total Income	147,480.26	157,751.81	-10,271.55	-6.5%
Gross Profit	147,480.26	157,751.81	-10,271.55	-6.5%
Expense				
Administrative Costs				
AKC Dues	125.00	185.00	-60.00	-32.4%
Bank Chg	388.78	526.47	-137.69	-26.2%
Office Misc Expense	1,077.46	68.72	1,008.74	1,467.9%
Total Administrative Costs	1,591.24	780.19	811.05	104.0%
AKC Delegate				
Travel	2,364.19	2,383.53	-19.34	-0.8%
Total AKC Delegate	2,364.19	2,383.53	-19.34	-0.8%

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NSDTRC(USA)

Profit & Loss Prev Year Comparison

July 2017 through June 2018

08/29/18

Cash Basis

	Jul '17 - Jun 18	Jul '16 - Jun 17	\$ Change	% Change
Annual BOD Membership Meeting				
Food	0.00	125.99	-125.99	-100.0%
Printing	0.00	238.70	-238.70	-100.0%
Travel	6,581.56	6,713.65	-132.09	-2.0%
Total Annual BOD Membership Meeting	6,581.56	7,078.34	-496.78	-7.0%
Awards				
AKC	0.00	215.00	-215.00	-100.0%
Postage	405.94	7.75	398.19	5,137.9%
Supplies	1,019.18	1,295.53	-276.35	-21.3%
Total Awards	1,425.12	1,518.28	-93.16	-6.1%
Donations Made				
Disaster Relief	2,500.00	0.00	2,500.00	100.0%
Events	100.00	0.00	100.00	100.0%
Total Donations Made	2,600.00	0.00	2,600.00	100.0%
Events				
Agility - Split 50%	3,410.29	6,568.62	-3,158.33	-48.1%
AKC Application Recording Fee	12,732.00	12,258.50	473.50	3.9%
Banquets Food	3,020.33	6,133.74	-3,113.41	-50.8%
Birds	3,775.17	7,186.75	-3,411.58	-47.5%
Catalogs & Other	0.00	392.50	-392.50	-100.0%
Event Merchandise	4,681.75	4,343.41	338.34	7.8%
Facility & Equipment Rental	28,666.48	24,671.00	3,995.48	16.2%
Fundraising	158.00	654.07	-496.07	-75.8%
Hospitality	1,668.84	3,058.10	-1,389.26	-45.4%
Judges Fees Travel Gifts	13,172.64	15,739.54	-2,566.90	-16.3%
Misc Expense	0.00	1,480.68	-1,480.68	-100.0%
PayPal Fees	731.85	389.17	342.68	88.1%
Postage	208.86	309.51	-100.65	-32.5%
Printing	22.93	206.36	-183.43	-88.9%
Secretary Fees Travel	8,530.39	10,860.62	-2,330.23	-21.5%
Seminars & Clinics	3,136.38	0.00	3,136.38	100.0%
Supplies	851.29	1,093.38	-242.09	-22.1%
Trophies Ribbons Sweeps	11,895.36	13,701.88	-1,806.52	-13.2%
Workers Fees Travel Food	4,977.50	9,726.83	-4,749.33	-48.8%
Total Events	101,640.06	118,774.66	-17,134.60	-14.4%
Insurance	1,601.00	1,601.00	0.00	0.0%
Judge Education				
Printing	0.00	46.37	-46.37	-100.0%
Supplies	0.00	394.32	-394.32	-100.0%
Travel	0.00	1,000.15	-1,000.15	-100.0%
Total Judge Education	0.00	1,440.84	-1,440.84	-100.0%
Judges Selection meetings	25.00	25.00	0.00	0.0%
Membership				
PayPal Fee	0.00	16.47	-16.47	-100.0%
Postage	519.98	133.11	386.87	290.6%
Printing	0.00	1,312.44	-1,312.44	-100.0%
Supplies	36.32	0.00	36.32	100.0%
Total Membership	556.30	1,462.02	-905.72	-62.0%
Membership Roster Expenses	1,458.93	0.00	1,458.93	100.0%
Merch Exp				
Cost of Goods	682.75	0.00	682.75	100.0%
Shipping	39.70	0.00	39.70	100.0%
Total Merch Exp	722.45	0.00	722.45	100.0%

12:12 PM
08/29/18
Cash Basis

NSDTRC(USA)
Profit & Loss Prev Year Comparison
July 2017 through June 2018

	Jul '17 - Jun 18	Jul '16 - Jun 17	\$ Change	% Change
Other Expense misc	2,507.73	3,835.41	-1,327.68	-34.6%
Total Other Expense	2,507.73	3,835.41	-1,327.68	-34.6%
Postage	109.55	0.00	109.55	100.0%
Printing	0.00	72.88	-72.88	-100.0%
Public Ed				
AKC club Fliers	17.13	16.89	0.24	1.4%
MTB Expense	659.38	0.00	659.38	100.0%
Total Public Ed	676.51	16.89	659.62	3,905.4%
Quackers				
Postage	2,329.08	2,897.73	-568.65	-19.6%
Printing	6,373.86	8,157.76	-1,783.90	-21.9%
Shipping	900.90	0.00	900.90	100.0%
Total Quackers	9,603.84	11,055.49	-1,451.65	-13.1%
Records				
Postage	156.51	352.23	-195.72	-55.6%
Subscriptions	120.00	120.00	0.00	0.0%
Total Records	276.51	472.23	-195.72	-41.5%
RescueOperations				
AdoptionFees	500.00	244.76	255.24	104.3%
Prof Svs	0.00	1,014.23	-1,014.23	-100.0%
Reimb Expenses	0.00	364.54	-364.54	-100.0%
Shipping	473.55	0.00	473.55	100.0%
Veterinary Expense	2,481.85	967.49	1,514.36	156.5%
Total RescueOperations	3,455.40	2,591.02	864.38	33.4%
Secretary				
Postage	796.51	0.00	796.51	100.0%
Total Secretary	796.51	0.00	796.51	100.0%
Void	0.00	0.00	0.00	0.0%
WebSite				
Hosting	51.96	306.49	-254.53	-83.1%
Monthly Fees	1,156.25	1,606.25	-450.00	-28.0%
Supplies	0.00	259.00	-259.00	-100.0%
WebSite - Other	0.00	325.00	-325.00	-100.0%
Total WebSite	1,208.21	2,496.74	-1,288.53	-51.6%
Total Expense	139,368.47	155,604.52	-16,236.05	-10.4%
Net Income	8,111.79	2,147.29	5,964.50	277.8%

ATTACHMENT C - 1

Member Counts as of 8/26/2018

	Voting	Non-Voting	Junior	Total Members
Region 1	108	27	2	137
Percent	15.2%	25.2%	22.2%	16.6%
Region 2	152	15	2	169
Percent	21.4%	14.0%	22.2%	20.5%
Region 3	67	6	0	73
Percent	9.4%	5.6%	0.0%	8.8%
Region 4	87	9	0	96
Percent	12.3%	8.4%	0.0%	11.6%
Region 5	96	5	2	103
Percent	13.5%	4.7%	22.2%	12.5%
Region 6	80	17	0	97
Percent	11.3%	15.9%	0.0%	11.8%
Region 7	113	20	3	136
Percent	15.9%	18.7%	33.3%	16.5%
Region International	6	8	0	14
Percent	0.8%	7.5%	0.0%	1.7%
Grand Total	709	107	9	825
Percent	85.9%	13.0%	1.1%	100.0%

ATTACHMENT C - 2

			2-year Comparison					
	Voting	Voting	Non-Voting	Non-Voting	Junior	Junior	Total Members	Total Members
	2017	2018	2017	2018	2017	2018	2017	2018
Region 1	105	108	14	27	0	2	119	137
Region 2	164	152	10	15	2	2	176	169
Region 3	66	67	10	6	1	0	77	73
Region 4	82	87	11	9	0	0	93	96
Region 5	91	96	10	5	1	2	102	103
Region 6	86	80	16	17	0	0	102	97
Region 7	108	113	16	20	3	3	127	136
International	7	6	11	8	0	0	18	14
Totals	709	709	98	107	7	9	814	825

RECORDS CHAIR REPORT

ATTACHMENT D - 1

CLUB YEAR 07/01/2017-6/30/2018

August 23, 2018

**FRANCINE W KAPLAN, RECORDS CHAIR
LINDA SCHULTZ, ASSISTANT RECORDS CHAIR**

The Record Chair for the reporting year:

- Maintained the National Database containing information on all Tollers registered in the United States from the inception of the Club to AKC recognition in 2003.
- Processed monthly reports of titles earned by Tollers from the AKC and examined the information to determine if its addition results in qualification for a club award or title, such as a NSDTRC Championship.
- Record all AKC titles earned by Tollers in the National database kept in Alpha V 2003 to present.
- Processed applications from club members for Versatility, Working and Alternate Pass NSDTRC Champions titles and awards.
- Issued Club certificates from NSDTRC Champions, Versatility and ROM/X.
- Processed annual reports and calculated annual awards for the club, including Sylvan, ROM/X, Eddy, Rising Star, Roy'll Flush, Rusty Jones, and the Meredith.
- Responded to inquiries from the AKC to verify Working Certificate titles earned by Tollers in the NSDTRC-USA Working Certificate Program.
- Provided information for Annual banquet booklet, as requested.
- Prepared quarterly reports of AKC and Club titles earned for each Quacker's issue.
- Respond to questions from the membership and Board.
- Verify Working Certificates earned to AKC.

ATTACHMENT D - 2

In 2018, Records recorded 1281 new AKC titles for Tollers. The break down is as follows:

AKC	2018	2017	2016	2015	2014	2013	2012	2011
Agility	413	784	374	797	408	345	251	248
Conformation	122	278	125	216	108	134	112	126
Dock Diving	30	39	12	22	1	0	0	0
Hunt tests	29	72	34	65	31	35	32	31
Lure Coursing	28	53	19	36	16	11	0	0
Obedience	194	346	175	341	166	143	111	67
Rally	115	232	113	238	97	116	120	92
Rat Barn Hunt	7	32	9	3	1	0	0	0
Tracking	5	15	2	3	1	2	2	3
Trick	267	1	n/a	n/a	n/a	n/a	n/a	n/a
Therapy	8	15	6	10	2	3	0	0
AKC Versatility	0	2	2	3	1	2	0	0
Herding	0	1	0	0	0	0	0	0
Scent	60	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Farm	3	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Flyball	0	0	0	1	1	0	0	0
Total	1281	1914	871	1735	833	791	628	567

ATTACHMENT D - 3

Club titles earned between 7/1/2017 and 6/30/2018. There are several dogs that earned working certificates who have not submitted their registration yet. Our WC program is strong but still few Tollers are taking advantage of applying to AKC to have the WC title recognized by the AKC.

	CH	BRT	WC	WCI	WCX	Total
2018	52	14	90	49	23	228
2017	34	11	57	29	12	143
2016		1	21	12	7	41
2015		5	28	22	7	62
2014		7	38	7	10	62
2013		5	39	13	9	66
2012		3	31	11	3	48
2011		3	31	18	10	62

Club Versatility and Versatility Excellent Certificates awarded in 2018:

Year	VC	VCX
2018	24	20
2017	15	8
2016	18	15
2015	20	7
2014	22	13
2013	29	10
2012	24	9
2011	25	11

Thank you for another fantastic year.

Francine W Kaplan
Records Chair

Linda Schultz
Assistant Records Chair