



ATTACHMENT A - 1
Nova Scotia Duck Tolling Retriever Club (USA)
ONLINE BOARD BUSINESS SESSION JUNE 2017
Voting August 10, 2017 – August 28, 2017
MINUTES

APPROVAL OF MINUTES

February 2017 Online Board Business Session

Motion: I move to approve the minutes of the February 2017 Online Board Business Session.
Motion made by Joy Annunziato. Alyson Casper seconded the motion.

APPROVE [10]: T. Hancy, J. Annunziato, J. Hollis, M. Lyons, A. Casper, D. Rode, L. Raitt, T. Krause, A. DiSilvestre, C. Kurth.

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

AGENDA ITEMS:

NEW BUSINESS

Proposal #1: Assign a committee to review the revised NSDTRC Show Manual that has been submitted by Robyn Haskins and provide editing suggestions, editions, deletions, etc.

Motion: I motion to appoint Joy Annunziato as the Chair for the Show Manual Review Committee. In addition, Joy is to identify the two other Members of the Committee that must comply with the experience outlined in the proposal.

Motion made by Ann DiSilvestre. Kim Simons seconded the motion.

APPROVE [9]: T. Hancy, J. Annunziato, J. Hollis, M. Lyons, A. Casper, D. Rode, L. Raitt, T. Krause, A. DiSilvestre.

OPPOSE [1]: C. Kurth

ABSTAIN []:

Motion approved by the Board of Directors.

Proposal #2: Listing the Club rescue on the AKC Marketplace.

Motion: I move that Proposal #2 be postponed indefinitely.

Motion made by Ann DiSilvestre. Kim Simons seconded the motion.

APPROVE [10]: T. Hancy, J. Annunziato, J. Hollis, M. Lyons, A. Casper, D. Rode, L. Raitt, T. Krause, A. DiSilvestre, C. Kurth

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

Attachment A-2

Proposal #3: Appoint Alyson Casper as the Chair for the AKC National Championship Meet the Breeds® booth on December 16 & 17, 2017.

Motion: I make a motion to appoint Alyson Casper as the Chair.

Motion made by Terri Krause. Kim Simons seconded the motion.

APPROVE [10]: T. Hancy, J. Annunziato, J. Hollis, M. Lyons, A. Casper, D. Rode, L. Raitt, T. Krause, A. DiSilvestre, C. Kurth.

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

Proposal #4: Changes to the Rising Star Award.

Motion: I move that the proposal be postponed indefinitely.

Motion made by Joy Annunziato. Ann DiSilvestre seconded the motion.

APPROVE [10]: T. Hancy, J. Annunziato, J. Hollis, M. Lyons, A. Casper, D. Rode, L. Raitt, T. Krause, A. DiSilvestre, C. Kurth.

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

ADJOURNMENT

Motion: I motion to adjourn the June 2017 Business Session.

Motion made by Ann DiSilvestre. Marcia Lyons seconded the motion.

APPROVE [10]: T. Hancy, J. Annunziato, J. Hollis, M. Lyons, A. Casper, D. Rode, L. Raitt, T. Krause, A. DiSilvestre, C. Kurth.

OPPOSE []:

ABSTAIN []:

Motion approved by the Board of Directors.

NOTE: President's vote was cast for all motions, but only counted in the case of a tie.

Respectfully submitted,

Ann DiSilvestre, Secretary

Nova Scotia Duck Tolling Retriever Club - USA
Balance Sheet - Cash Basis
June 30, 2017

	<u>June 30, 2017</u>	<u>June 30, 2016</u>	<u>Notes</u>
Assets			
Current Assets			
Specialty Accounts:			
2014 Specialty Account	\$ 15,862.61	\$ 15,862.61	PayPal: Transfer \$1,000 to USB Monthly
2015 Specialty Account	1,630.97	1,630.97	USB #5850: Will be Closed into WF #7608
2016 Specialty Account	11,163.61	2,500.00	USB #5062: Will be Closed into WF #7608
Total Specialty Accounts:	<u>\$ 28,657.19</u>	<u>\$ 19,993.58</u>	
Operating Accounts			
Certificate of Deposits	\$ 41,898.39	\$ 41,814.66	US Bank CD #8285 & CD #1656
US Bank Checking	58,176.82	117,568.65	USB #3650: Will be Closed into WF #7608
Wells Fargo Checking	52,256.65	-	WF Bank Account #7608
Wells Fargo Savings	535.13	-	WF Bank Account #8266
Total Operating Accounts	<u>\$ 152,866.99</u>	<u>\$ 159,383.31</u>	
Total Assets	<u><u>\$ 181,524.18</u></u>	<u><u>\$ 179,376.89</u></u>	
Net Assets			
Net Assets - Unrestricted	\$ 111,122.54	\$ 115,310.75	
Net Assets - Restricted			
Restricted for Rescue	47,581.58	46,347.68	
Restricted for Health & Genetics	22,820.06	17,718.46	
Total Net Assets - Restricted	<u>\$ 70,401.64</u>	<u>\$ 64,066.14</u>	
Total Net Assets	<u><u>\$ 181,524.18</u></u>	<u><u>\$ 179,376.89</u></u>	

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Cash Basis
For the Year Ended June 30, 2017

	Club Operations	Events	Health & Genetics	Rescue	Totals
Income:					
Entry Fees / Event Income	\$ -	\$ 97,975.42	\$ 2,851.82	\$ -	\$ 100,827.24
Refunds Scratches	-	(1,843.00)	-	-	(1,843.00)
Sweeps Entries	-	490.50	-	-	490.50
Trophy Sponsorships	-	7,359.50	-	-	7,359.50
Auctions Raffles	-	5,802.86	-	-	5,802.86
Sale of Birds	-	482.50	-	-	482.50
Merchandise	-	5,561.19	-	44.06	5,605.25
Seminars Clinics	-	1,078.50	-	-	1,078.50
Catalog Advertising Sales	-	1,545.00	-	-	1,545.00
Fun Stuff	-	45.00	-	-	45.00
Banquet	-	7,793.87	-	-	7,793.87
Misc.	-	2,680.00	-	-	2,680.00
Breeder Directory	400.00	-	-	-	400.00
Contributions Received	-	-	2,249.78	2,480.86	4,730.64
Interest Income	93.37	-	-	-	93.37
Membership Dues & Roster	18,034.58	-	-	-	18,034.58
Quackers: Advertising	1,290.00	-	-	-	1,290.00
Quackers: Duplicate Copies	36.00	-	-	-	36.00
Rescue: Merchandise	-	-	-	-	-
Rescue: Adoption Fees	-	-	-	1,300.00	1,300.00
Total Income:	\$ 19,853.95	\$ 128,971.34	\$ 5,101.60	\$ 3,824.92	\$ 157,751.81
Expenses:					
AKC Fees: Application Recording	\$ -	\$ 12,258.50	\$ -	\$ -	\$ 12,258.50
Judges: Fees Expenses Travel Gifts	-	15,797.07	-	-	15,797.07
Trial Secretary: Fees CC Exp. Travel	-	10,505.90	-	-	10,505.90
Workers: Fees Travel Food	-	9,092.34	-	-	9,092.34
Banquet Expenses	-	6,642.87	-	-	6,642.87
Facility Equipment Rental	-	25,314.97	-	-	25,314.97
Timer Rental	-	400.00	-	-	400.00
Poppers Primers	-	224.90	-	-	224.90
Birds	-	7,186.75	-	-	7,186.75
Hospitality Gifts for Competitors	-	1,771.18	-	-	1,771.18
Copy Printing Postage	-	726.46	-	-	726.46
Trial Event Supplies	-	3,577.74	-	-	3,577.74
Prizes (Ribbons & Trophies)	-	13,559.88	-	-	13,559.88
Merchandise	-	4,343.41	-	-	4,343.41
Fundraisers: Auctions Raffles	-	804.07	-	-	804.07
Split (50% Profit to NSDTRC-USA)	-	6,568.62	-	-	6,568.62
Administrative Costs	813.55	-	-	-	813.55
Awards	1,295.53	-	-	-	1,295.53
Donations Made	-	-	-	-	-
Education Seminars	-	-	-	-	-
Food Meals	125.99	-	-	-	125.99
Insurance	1,601.00	-	-	-	1,601.00
Miscellaneous	4,075.41	-	-	-	4,075.41
Postage	3,038.59	-	-	-	3,038.59
Printing	9,828.15	-	-	-	9,828.15
Professional Services	-	-	-	1,014.23	1,014.23
Records	472.23	-	-	-	472.23
Supplies	394.32	-	-	-	394.32
Travel	10,097.33	-	-	364.54	10,461.87
Website	2,496.74	-	-	-	2,496.74
Rescue Adoption Fees	-	-	-	244.76	244.76
Veterinary Expenses	-	-	-	967.49	967.49
Total Expenses:	\$ 34,238.84	\$ 118,774.66	\$ -	\$ 2,591.02	\$ 155,604.52
Net Income to Club:	\$ (14,384.89)	\$ 10,196.68	\$ 5,101.60	\$ 1,233.90	\$ 2,147.29

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Club Operations (Cash Basis)
For the Year Ended June 30, 2017

	AKC Delegate	Awards	Day to Day	Judges Education	Annual BOD & Memb. Meeting	Quackers	Membership	Totals
Income:								
Breeder Directory	\$ -	\$ -	\$ 400.00	\$ -	\$ -	\$ -	\$ -	\$ 400.00
Contributions Received	-	-	-	-	-	-	-	-
Interest Income	-	-	93.37	-	-	-	-	93.37
Membership Dues & Roster	-	-	-	-	-	-	18,034.58	18,034.58
Quackers: Advertising	-	-	-	-	-	1,290.00	-	1,290.00
Quackers: Duplicate Copies	-	-	-	-	-	36.00	-	36.00
Rescue: Merchandise	-	-	-	-	-	-	-	-
Rescue: Adoption Fees	-	-	-	-	-	-	-	-
Total Income:	\$ -	\$ -	\$ 493.37	\$ -	\$ -	\$ 1,326.00	\$ 18,034.58	\$ 19,853.95
Expenses:								
Administrative Costs	\$ -	\$ 1,295.53	\$ 797.08	\$ -	\$ -	\$ -	\$ 16.47	\$ 813.55
Awards	-	-	-	-	-	-	-	1,295.53
Donations Made	-	-	-	-	-	-	-	-
Education Seminars	-	-	-	-	-	-	-	-
Food Meals	-	-	-	-	125.99	-	-	125.99
Insurance	-	-	1,601.00	-	-	-	-	1,601.00
Miscellaneous	-	215.00	3,860.41	-	-	-	-	4,075.41
Postage	-	7.75	-	-	-	2,897.73	133.11	3,038.59
Printing	-	-	72.88	46.37	238.70	8,157.76	1,312.44	9,828.15
Professional Services	-	-	-	-	-	-	-	-
Records	-	-	472.23	-	-	-	-	472.23
Supplies	-	-	-	394.32	-	-	-	394.32
Travel	2,383.53	-	-	1,000.15	6,713.65	-	-	10,097.33
Website	-	-	2,496.74	-	-	-	-	2,496.74
Total Expenses:	\$ 2,383.53	\$ 1,518.28	\$ 9,300.34	\$ 1,440.84	\$ 7,078.34	\$ 11,055.49	\$ 1,462.02	\$ 34,238.84
Net Income to Club:	\$ (2,383.53)	\$ (1,518.28)	\$ (8,806.97)	\$ (1,440.84)	\$ (7,078.34)	\$ (9,729.49)	\$ 16,572.56	\$ (14,384.89)

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - Events (Cash Basis)
 For the Year Ended June 30, 2017

National Specialties	Region 1	Region 2	Region 3	Region 4	Region 5	Region 6	Region 7	Totals
Income:								
Entry Fees	\$ 58,228.00	\$ 22,260.00	\$ -	\$ -	\$ 3,620.00	\$ -	\$ -	\$ 100,827.24
Refunds Scratches	(1,730.00)	(113.00)	-	-	-	-	-	(1,843.00)
Sweeps Entries	121.50	291.00	-	-	-	-	78.00	490.50
Trophy Sponsorships	-	970.00	-	-	280.00	710.00	950.00	7,359.50
Auctions Raffles	-	935.00	-	-	-	206.00	216.00	5,802.86
Sale of Birds	246.50	-	-	-	236.00	-	-	482.50
Merchandise	-	1,151.00	-	-	-	-	-	5,561.19
Seminars Clinics	-	-	-	-	-	-	-	1,078.50
Catalog Advertising Sales	-	-	-	-	-	-	-	1,545.00
Fun Stuff	45.00	-	-	-	-	-	-	45.00
Banquet	5,604.37	710.00	-	-	-	-	1,479.50	7,793.87
Misc.	2,580.00	-	-	-	-	-	100.00	2,680.00
Total Income:	\$ 40,877.66	\$ 26,204.00	\$ -	\$ -	\$ 4,136.00	\$ 916.00	\$ 2,823.50	\$ 131,823.16
Expenses:								
AKC Fees: Application Fee	\$ 250.00	\$ 200.00	\$ -	\$ 300.00	\$ -	\$ -	\$ -	\$ 1,550.00
AKC Fees: Recording Fee	453.50	2,134.50	-	-	-	-	-	10,708.50
Judges: Fees	2,364.97	1,315.47	-	-	-	-	-	7,493.44
Judges: Expenses Travel	329.40	2,279.89	-	-	362.00	-	-	7,376.18
Judges: Gifts	-	436.02	-	-	106.00	39.97	57.50	927.45
Trial Secretary: Fees CC Fees	2,370.33	1,280.00	-	-	-	-	-	8,931.34
Trial Secretary: Catalogs	151.05	-	-	-	-	-	-	343.55
Trial Secretary: Expenses Travel	192.50	-	-	-	-	-	-	1,231.01
Workers: Compensation Travel	2,248.00	748.62	-	-	-	-	-	3,096.62
Workers: Raffle	240.00	-	-	-	-	-	-	240.00
Workers: Hospitality Lunch	2,080.22	1,898.51	-	-	154.00	-	-	5,755.72
Banquet Expenses	4,544.31	937.82	-	-	-	-	-	6,642.87
Facility Equipment Rental	10,575.97	2,950.00	-	1,445.00	1,000.00	-	1,160.74	25,314.97
Timer Rental	-	400.00	-	-	-	-	-	400.00
Poppers Primmers	1,687.50	172.90	-	-	52.00	-	-	224.90
Birds	1,408.35	2,500.00	-	-	743.00	-	-	7,186.75
Hospitality Gifts for Competitors	-	362.83	-	-	-	-	-	1,771.18
Copy Printing Postage	-	251.26	-	-	60.00	-	-	726.46
Trial Event Supplies	2,568.45	679.83	-	-	-	10.00	249.46	3,577.74
Prizes (Ribbons & Trophies)	9,669.90	702.70	-	-	758.12	504.99	863.88	13,559.88
Merchandise	3,348.41	995.00	-	-	-	-	-	4,343.41
Fundraisers: Auctions Raffles	654.07	-	-	-	-	-	150.00	804.07
Split (50% Profit to NSDTRC-USA)	-	-	-	-	-	-	-	6,568.62
Total Expenses:	\$ 42,099.20	\$ 48,986.35	\$ -	\$ 1,745.00	\$ 3,235.12	\$ 554.96	\$ 2,481.58	\$ 118,774.66
Net Income to Club:	\$ (1,221.54)	\$ 7,879.65	\$ -	\$ (1,745.00)	\$ 900.88	\$ 361.04	\$ 341.92	\$ 13,048.50

Notes:
 1. The \$13,048.50 less \$2,851.82 for H&G = \$10,196.68

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - National Specialties (Cash Basis)
For the Year Ended June 30, 2017

	National Specialty 2016	National Specialty 2017	National Specialty 2018	Totals
Income:				
Entry Fees	\$ 16,719.24	\$ -	\$ -	\$ 16,719.24
Refunds Scratches	-	-	-	-
Sweeps Entries	-	-	-	-
Trophy Sponsorships	3,280.00	1,169.50	-	4,449.50
Auctions Raffles	3,145.86	1,300.00	-	4,445.86
Sale of Birds	-	-	-	-
Merchandise	4,072.69	337.50	-	4,410.19
Seminars Clinics	740.00	338.50	-	1,078.50
Catalog Advertising Sales	1,545.00	-	-	1,545.00
Fun Stuff	-	45.00	-	45.00
Banquet Meals	5,559.37	45.00	-	5,604.37
Misc.	2,580.00	-	-	2,580.00
Total Income:	\$ 37,642.16	\$ 3,235.50	\$ -	\$ 40,877.66
Expenses:				
AKC Fees: Application Fee	-	250.00	-	250.00
AKC Fees: Recording Fee	453.50	-	-	453.50
Judges: Fees	2,364.97	-	-	2,364.97
Judges: Expenses Travel	329.40	-	-	329.40
Judges: Gifts	-	-	-	-
Trial Secretary: Fees CC Fees	2,370.33	-	-	2,370.33
Trial Secretary: Catalogs	151.05	-	-	151.05
Trial Secretary: Expenses Travel	-	-	-	-
Workers: Compensation Travel	100.00	-	-	100.00
Workers: Raffle	-	-	-	-
Workers: Hospitality Lunch	1,622.99	-	-	1,622.99
Banquet Expenses	4,544.31	-	-	4,544.31
Facility Equipment Rental	9,575.97	-	1,000.00	10,575.97
Timer Rental	-	-	-	-
Poppers Primers	-	-	-	-
Birds	1,687.50	-	-	1,687.50
Hospitality Gifts for Competitors	1,080.35	328.00	-	1,408.35
Copy Printing Postage	-	-	-	-
Trial Event Supplies	2,212.01	356.44	-	2,568.45
Prizes (Ribbons & Trophies)	4,040.98	5,628.92	-	9,669.90
Merchandise	3,029.66	318.75	-	3,348.41
Fundraisers: Auctions Raffles	454.07	200.00	-	654.07
Split (50% Profit to NSDTRC-USA)	-	-	-	-
Total Expenses:	\$ 34,017.09	\$ 7,082.11	\$ 1,000.00	\$ 42,099.20
Net Income to Club:	\$ 3,625.07	\$ (3,846.61)	\$ (1,000.00)	\$ (1,221.54)

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Region 1 (Cash Basis)
For the Year Ended June 30, 2017

	June 2016	August 2016	November 2016	March 2017	June 2017	June 2017	August 2017	Totals
	Agility Trial Greenwich, NY	Hunt Tests Mexico, NY	Supported Entry Syracuse, NY	Agility Trial Hamden, CT	Agility Trial Greenwich, NY	Hunt Tests Torrington, CT	Hunt Tests Mexico, NY	
Income:								
Entry Fees	\$ 19,242.00	\$ 4,790.00	\$ -	\$ 14,060.00	\$ 19,036.00	\$ 1,100.00	\$ -	\$ 58,228.00
Refunds Scratches	(1,011.00)	(100.00)	-	(132.00)	(487.00)	-	-	(1,730.00)
Sweeps Entries	-	-	121.50	-	-	-	-	121.50
Trophy Sponsorships	-	-	-	-	-	-	-	-
Auctions Raffles	-	-	-	-	-	-	-	-
Sale of Birds	-	70.00	-	-	-	176.50	-	246.50
Merchandise	-	-	-	-	-	-	-	-
Seminars Clinics	-	-	-	-	-	-	-	-
Catalog Advertising Sales	-	-	-	-	-	-	-	-
Fun Stuff	-	-	-	-	-	-	-	-
Banquet	-	-	-	-	-	-	-	-
Misc.	-	-	-	-	-	-	-	-
Total Income:	\$ 18,231.00	\$ 4,760.00	\$ 121.50	\$ 13,928.00	\$ 18,549.00	\$ 1,276.50	\$ -	\$ 56,866.00
Expenses:								
AKC Fees: Application Fee	\$ 300.00	\$ -	\$ -	\$ 200.00	\$ 300.00	\$ -	\$ -	\$ 800.00
AKC Fees: Recording Fee	2,937.50	-	-	2,102.50	3,080.50	-	-	8,120.50
Judges: Fees	1,375.50	-	-	990.00	1,447.50	-	-	3,813.00
Judges: Expenses Travel	953.01	1,157.84	-	803.45	1,490.59	-	-	4,404.89
Judges: Gifts	50.00	52.96	-	35.00	50.00	100.00	-	287.96
Trial Secretary: Fees CC Fees	1,822.00	179.63	-	1,320.00	1,920.00	39.38	-	5,281.01
Trial Secretary: Catalogs	-	157.50	-	-	-	35.00	-	192.50
Trial Secretary: Expenses Travel	509.84	-	-	365.25	355.92	-	-	1,231.01
Workers: Compensation Travel	694.00	-	-	728.00	776.00	50.00	-	2,248.00
Workers: Raffle	90.00	-	-	60.00	90.00	-	-	240.00
Workers: Hospitality Lunch	856.43	139.06	-	271.69	751.20	61.84	-	2,080.22
Banquet Expenses	-	-	-	-	-	-	-	-
Facility Equipment Rental	3,150.00	268.00	-	2,726.00	3,150.00	50.00	-	9,344.00
Turner Rental	150.00	172.90	-	100.00	150.00	-	-	400.00
Poppers Primers	-	1,391.25	-	-	-	-	265.00	172.90
Birds	-	-	-	-	-	600.00	-	2,256.25
Hospitality Gifts for Competitors	-	-	-	-	-	-	-	-
Copy Printing Postage	90.15	96.56	-	72.70	125.75	30.04	-	415.20
Trial Event Supplies	25.00	-	-	20.00	25.00	-	-	70.00
Prizes (Ribbons & Trophies)	170.50	-	-	656.29	233.50	-	-	1,060.29
Merchandise	-	-	-	-	-	-	-	-
Fundraisers: Auctions Raffles	-	-	-	-	-	-	-	-
Split (50% Profit to NSDTRC-USA)	2,528.54	-	-	1,738.56	2,301.52	-	-	6,568.62
Total Expenses:	\$ 15,702.47	\$ 3,615.70	\$ -	\$ 12,189.44	\$ 16,247.48	\$ 966.26	\$ 265.00	\$ 48,986.35
Net Income to Club:	\$ 2,528.53	\$ 1,144.30	\$ 121.50	\$ 1,738.56	\$ 2,301.52	\$ 310.24	\$ (265.00)	\$ 7,879.65

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - Region 2 (Cash Basis)
 For the Year Ended June 30, 2017

	June 2016 BYC	February 2017 H&G Agility Trial Huntley, IL	June 2017 BYC	August 2017 BYC #2	Totals
Income:					
Entry Fees	\$ 10,145.00	\$ 12,115.00	\$ -	\$ -	\$ 22,260.00
Refunds Scratches	(55.00)	(58.00)	-	-	(113.00)
Sweeps Entries	291.00	-	-	-	291.00
Trophy Sponsorships	-	-	970.00	-	970.00
Auctions Raffles	935.00	-	-	-	935.00
Sale of Birds	-	-	-	-	-
Merchandise	-	-	1,151.00	-	1,151.00
Seminars Clinics	-	-	-	-	-
Catalog Advertising Sales	-	-	-	-	-
Fun Stuff	-	-	-	-	-
Banquet	710.00	-	-	-	710.00
Misc.	-	-	-	-	-
Total Income:	\$ 12,026.00	\$ 12,057.00	\$ 2,121.00	\$ -	\$ 26,204.00
Expenses:					
AKC Fees: Application Fee	\$ -	\$ 200.00	\$ -	\$ -	\$ 200.00
AKC Fees: Recording Fee	-	2,134.50	-	-	2,134.50
Judges: Fees	-	1,315.47	-	-	1,315.47
Judges: Expenses Travel	2,111.03	168.86	-	-	2,279.89
Judges: Gifts	300.00	136.02	-	-	436.02
Trial Secretary: Fees CC Fees	290.00	990.00	-	-	1,280.00
Trial Secretary: Catalogs	-	-	-	-	-
Trial Secretary: Expenses Travel	-	-	-	-	-
Workers: Compensation Travel	748.62	-	-	-	748.62
Workers: Raffle	-	-	-	-	-
Workers: Hospitality Lunch	450.00	1,448.51	-	-	1,898.51
Banquet Expenses	937.82	-	-	-	937.82
Facility Equipment Rental	1,250.00	1,700.00	-	-	2,950.00
Timer Rental	-	-	-	-	-
Poppers Primers	-	-	-	-	-
Birds	2,500.00	-	-	-	2,500.00
Hospitality Gifts for Competitors	-	362.83	-	-	362.83
Copy Printing Postage	251.26	-	-	-	251.26
Trial Event Supplies	613.51	66.32	-	-	679.83
Prizes (Ribbons & Trophies)	-	682.70	20.00	-	702.70
Merchandise	-	-	995.00	-	995.00
Fundraisers: Auctions Raffles	-	-	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-	-	-
Total Expenses:	\$ 9,452.24	\$ 9,205.21	\$ 1,015.00	\$ -	\$ 19,672.45
Net Income to Club:	\$ 2,573.76	\$ 2,851.79	\$ 1,106.00	\$ -	\$ 6,531.55

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - Region 3 (Cash Basis)
 For the Year Ended June 30, 2017

	June 2017 Hunt Tests Dewartto, WA					Totals
Income:						
Entry Fees	\$					\$
Refunds Scratches						
Sweeps Entries						
Trophy Sponsorships						
Auctions Raffles						
Sale of Birds						
Merchandise						
Seminars Clinics						
Catalog Advertising Sales						
Fun Stuff						
Banquet						
Misc.						
Total Income:	\$	\$	\$	\$	\$	\$
Expenses:						
AKC Fees: Application Fee	\$					\$
AKC Fees: Recording Fee						
Judges: Fees						
Judges: Expenses Travel						
Judges: Gifts						
Trial Secretary: Fees CC Fees						
Trial Secretary: Catalogs						
Trial Secretary: Expenses Travel						
Workers: Compensation Travel						
Workers: Raffle						
Workers: Hospitality Lunch						
Banquet Expenses						
Facility Equipment Rental						
Turner Rental						
Poppers Primers						
Birds						
Hospitality Gifts for Competitors						
Copy Printing Postage						
Trial Event Supplies						
Prizes (Ribbons & Trophies)						
Merchandise						
Fundraisers: Auctions Raffles						
Split (50% Profit to NSDTRC-USA)						
Total Expenses:	\$	\$	\$	\$	\$	\$
Net Income to Club:	\$	\$	\$	\$	\$	\$

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - Region 4 (Cash Basis)
 For the Year Ended June 30, 2017

	September 2016	September 2017	Totals
	Agility Trial Santa Rosa, CA	Agility Trial Santa Rosa, CA	
Income:			
Entry Fees	\$ -	\$ -	\$ -
Refunds Scratchies	-	-	-
Sweeps Entries	-	-	-
Trophy Sponsorships	-	-	-
Auctions Raffles	-	-	-
Sale of Birds	-	-	-
Merchandise	-	-	-
Seminars Clinics	-	-	-
Catalog Advertising Sales	-	-	-
Fun Stuff	-	-	-
Banquet	-	-	-
Misc.	-	-	-
Total Income:	\$ -	\$ -	\$ -
Expenses:			
AKC Fees: Application Fee	\$ -	\$ 300.00	\$ 300.00
AKC Fees: Recording Fee	-	-	-
Judges: Fees	-	-	-
Judges: Expenses Travel	-	-	-
Judges: Gifts	-	-	-
Trial Secretary: Fees CC Fees	-	-	-
Trial Secretary: Catalogs	-	-	-
Trial Secretary: Expenses Travel	-	-	-
Workers: Compensation Travel	-	-	-
Workers: Raffle	-	-	-
Workers: Hospitality Lunch	-	-	-
Banquet Expenses	-	-	-
Facility Equipment Rental	-	1,445.00	1,445.00
Timer Rental	-	-	-
Poppers Primers	-	-	-
Birds	-	-	-
Hospitality Gifts for Competitors	-	-	-
Copy Printing Postage	-	-	-
Trial Event Supplies	-	-	-
Prizes (Ribbons & Trophies)	-	-	-
Merchandise	-	-	-
Fundraisers: Auctions Raffles	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-
Total Expenses:	\$ -	\$ 1,745.00	\$ 1,745.00
Net Income to Club:	\$ -	\$ (1,745.00)	\$ (1,745.00)

Notes:

1. The 2016 Region 4 Agility Trial was included with the 2016 National Specialty - profit / loss shown with Specialty

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - Region 5 (Cash Basis)
 For the Year Ended June 30, 2017

	March 2017	April 2017	Supported Entry Wichita, KS		Totals
	Hunt Tests Midway, TX				
Income:					
Entry Fees	\$ 3,620.00	\$ -	\$ -	\$ -	\$ 3,620.00
Refunds Scratches	-	-	-	-	-
Sweeps Entries	-	-	-	-	-
Trophy Sponsorships	-	280.00	-	-	280.00
Auctions Raffles	-	-	-	-	-
Sale of Birds	236.00	-	-	-	236.00
Merchandise	-	-	-	-	-
Seminars Clinics	-	-	-	-	-
Catalog Advertising Sales	-	-	-	-	-
Fun Stuff	-	-	-	-	-
Banquet	-	-	-	-	-
Misc.	-	-	-	-	-
Total Income:	\$ 3,856.00	\$ 280.00	\$ -	\$ -	\$ 4,136.00
Expenses:					
AKC Fees: Application Fee	-	-	-	-	-
AKC Fees: Recording Fee	-	-	-	-	-
Judges: Fees	-	-	-	-	-
Judges: Expenses Travel	362.00	-	-	-	362.00
Judges: Gifts	106.00	-	-	-	106.00
Trial Secretary: Fees CC Fees	-	-	-	-	-
Trial Secretary: Catalogs	-	-	-	-	-
Trial Secretary: Expenses Travel	-	-	-	-	-
Workers: Compensation Travel	-	-	-	-	-
Workers: Raffle	-	-	-	-	-
Workers: Hospitality Lunch	154.00	-	-	-	154.00
Banquet Expenses	-	-	-	-	-
Facility Equipment Rental	1,000.00	-	-	-	1,000.00
Timer Rental	-	-	-	-	-
Poppers Primers	52.00	-	-	-	52.00
Birds	743.00	-	-	-	743.00
Hospitality Gifts for Competitors	-	-	-	-	-
Copy Printing Postage	60.00	-	-	-	60.00
Trial Event Supplies	-	-	-	-	-
Prizes (Ribbons & Trophies)	435.12	323.00	-	-	758.12
Merchandise	-	-	-	-	-
Fundraisers: Auctions Raffles	-	-	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-	-	-
Total Expenses:	\$ 2,912.12	\$ 323.00	\$ -	\$ -	\$ 3,235.12
Net Income to Club:	\$ 943.88	\$ (43.00)	\$ -	\$ -	\$ 900.88

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - Region 6 (Cash Basis)
 For the Year Ended June 30, 2017

	March 2017	Supported Entry W. Pain beach, FL	Totals
Income:			
Entry Fees	\$ -	\$ -	\$ -
Refunds Scratches	-	-	-
Sweeps Entries	-	-	-
Trophy Sponsorships	710.00	-	710.00
Auctions Raffles	206.00	-	206.00
Sale of Birds	-	-	-
Merchandise	-	-	-
Seminars Clinics	-	-	-
Catalog Advertising Sales	-	-	-
Fun Stuff	-	-	-
Banquet	-	-	-
Misc.	-	-	-
Total Income:	\$ 916.00	\$ -	\$ 916.00
Expenses:			
AKC Fees: Application Fee	\$ -	\$ -	\$ -
AKC Fees: Recording Fee	-	-	-
Judges: Fees	-	-	-
Judges: Expenses Travel	-	-	-
Judges: Gifts	39.97	-	39.97
Trial Secretary: Fees CC Fees	-	-	-
Trial Secretary: Catalogs	-	-	-
Trial Secretary: Expenses Travel	-	-	-
Workers: Compensation Travel	-	-	-
Workers: Raffle	-	-	-
Workers: Hospitality Lunch	-	-	-
Banquet Expenses	-	-	-
Facility Equipment Rental	-	-	-
Timer Rental	-	-	-
Poppers Primers	-	-	-
Birds	-	-	-
Hospitality Gifts for Competitors	-	-	-
Copy Printing Postage	-	-	-
Trial Event Supplies	10.00	-	10.00
Prizes (Ribbons & Trophies)	504.99	-	504.99
Merchandise	-	-	-
Fundraisers: Auctions Raffles	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-
Total Expenses:	\$ 554.96	\$ -	\$ 554.96
Net Income to Club:	\$ 361.04	\$ -	\$ 361.04

Nova Scotia Duck Tolling Retriever Club - USA
 Profit and Loss Summary - Region 7 (Cash Basis)
 For the Year Ended June 30, 2017

	November 2016 Supported Entry Oaks, PA	March 2017 (MSDA) Supported Entry West Friendship, Maryland	Totals
Income:			
Entry Fees	\$ -	\$ -	\$ -
Refunds Scratches	-	-	-
Sweeps Entries	78.00	-	78.00
Trophy Sponsorships	470.00	480.00	950.00
Auctions Raffles	216.00	-	216.00
Sale of Birds	-	-	-
Merchandise	-	-	-
Seminars Clinics	-	-	-
Catalog Advertising Sales	-	-	-
Fun Stuff	-	-	-
Banquet	1,479.50	-	1,479.50
Misc.	100.00	-	100.00
Total Income:	\$ 2,343.50	\$ 480.00	\$ 2,823.50
Expenses:			
AKC Fees: Application Fee	\$ -	\$ -	\$ -
AKC Fees: Recording Fee	-	-	-
Judges: Fees	-	-	-
Judges: Expenses Travel	-	-	-
Judges: Gifts	57.50	-	57.50
Trial Secretary: Fees CC Fees	-	-	-
Trial Secretary: Catalogs	-	-	-
Trial Secretary: Expenses Travel	-	-	-
Workers: Compensation Travel	-	-	-
Workers: Raffle	-	-	-
Workers: Hospitality Lunch	-	-	-
Banquet Expenses	1,160.74	-	1,160.74
Facility Equipment Rental	-	-	-
Timer Rental	-	-	-
Poppers Primmers	-	-	-
Birds	-	-	-
Hospitality Gifts for Competitors	-	-	-
Copy Printing Postage	-	-	-
Trial Event Supplies	249.46	-	249.46
Prizes (Ribbons & Trophies)	375.00	488.88	863.88
Merchandise	-	-	-
Fundraisers: Auctions Raffles	150.00	-	150.00
Split (50% Profit to NSDTRC-USA)	-	-	-
Total Expenses:	\$ 1,992.70	\$ 488.88	\$ 2,481.58
Net Income to Club:	\$ 350.80	\$ (8.88)	\$ 341.92

NSDTRC(USA)
Balance Sheet Prev Year Comparison
As of June 30, 2017

	Jun 30, 17	Jun 30, 16	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Specialty Accounts				
2014 Specialty	15,862.61	15,862.61	0.00	0.0%
2015 Specialty	1,630.97	1,630.97	0.00	0.0%
2016 Specialty	11,163.61	2,500.00	8,663.61	346.5%
Total Specialty Accounts	28,657.19	19,993.58	8,663.61	43.3%
TransferClearing	1,373.50	0.00	1,373.50	100.0%
US Bank Certificate of Deposit	41,898.39	41,814.66	83.73	0.2%
US Bank Checking	58,176.82	117,568.65	-59,391.83	-50.5%
Wells Fargo Checking	50,883.15	0.00	50,883.15	100.0%
Wells Fargo Savings	535.13	0.00	535.13	100.0%
Total Checking/Savings	181,524.18	179,376.89	2,147.29	1.2%
Total Current Assets	181,524.18	179,376.89	2,147.29	1.2%
TOTAL ASSETS	181,524.18	179,376.89	2,147.29	1.2%
LIABILITIES & EQUITY				
Equity				
Opening Bal Equity	54,261.47	54,261.47	0.00	0.0%
Retained Earnings	125,115.42	128,186.64	-3,071.22	-2.4%
Net Income	2,147.29	-3,071.22	5,218.51	169.9%
Total Equity	181,524.18	179,376.89	2,147.29	1.2%
TOTAL LIABILITIES & EQUITY	181,524.18	179,376.89	2,147.29	1.2%

NSDTRC(USA)
Profit & Loss Prev Year Comparison
 July 2016 through June 2017

ATTACHMENT B - 14

	Jul '16 - Jun 17	Jul '15 - Jun 16	\$ Change	% Change
Income				
BrdrDirIncome	400.00	400.00	0.00	0.0%
Event Income				
Catalog Advertising Sales	1,545.00	615.00	930.00	151.2%
Clinics Seminars	937.50	1,478.86	-541.36	-36.8%
Entries	100,657.78	26,541.54	74,116.24	279.3%
Fun Stuff & Misc.	3,147.60	0.00	3,147.60	100.0%
Fundraising	6,501.86	6,411.86	90.00	1.4%
Hospitality	0.00	-1,259.92	1,259.92	100.0%
Meals Banquets	5,599.37	0.00	5,599.37	100.0%
Merchandise Sales	5,163.23	0.00	5,163.23	100.0%
Trophy Donations	7,325.00	3,385.00	3,940.00	116.4%
Event Income - Other	0.00	11,583.31	-11,583.31	-100.0%
Total Event Income	<u>130,877.34</u>	<u>48,755.65</u>	<u>82,121.69</u>	<u>168.4%</u>
Health & Genetics				
Donations	2,249.78	1,640.36	609.42	37.2%
Event Income	2,851.82	0.00	2,851.82	100.0%
Total Health & Genetics	<u>5,101.60</u>	<u>1,640.36</u>	<u>3,461.24</u>	<u>211.0%</u>
Interest Income	93.37	96.69	-3.32	-3.4%
Member Dues				
Roster	465.00	515.80	-50.80	-9.9%
Member Dues - Other	17,569.58	15,554.65	2,014.93	13.0%
Total Member Dues	<u>18,034.58</u>	<u>16,070.45</u>	<u>1,964.13</u>	<u>12.2%</u>
Merchandise				
Rescue	0.00	276.98	-276.98	-100.0%
Merchandise - Other	0.00	86.70	-86.70	-100.0%
Total Merchandise	<u>0.00</u>	<u>363.68</u>	<u>-363.68</u>	<u>-100.0%</u>
Quackers Income				
Advertising	1,290.00	1,220.00	70.00	5.7%
OtherIncome	36.00	4.00	32.00	800.0%
Total Quackers Income	<u>1,326.00</u>	<u>1,224.00</u>	<u>102.00</u>	<u>8.3%</u>
Refunds	-1,906.00	0.00	-1,906.00	-100.0%
Rescue Income				
Donations	2,480.86	1,988.78	492.08	24.7%
MerchandiseSales	44.06	26.56	17.50	65.9%
Placements	1,300.00	700.00	600.00	85.7%
Rescue Income - Other	0.00	246.19	-246.19	-100.0%
Total Rescue income	<u>3,824.92</u>	<u>2,961.53</u>	<u>863.39</u>	<u>29.2%</u>
Total Income	<u>157,751.81</u>	<u>71,512.36</u>	<u>86,239.45</u>	<u>120.6%</u>
Gross Profit	157,751.81	71,512.36	86,239.45	120.6%
Expense				
Administrative Costs				
AKC Dues	185.00	75.00	110.00	146.7%
Bank Chg	526.47	467.07	59.40	12.7%
Office Misc Expense	68.72	0.00	68.72	100.0%
Administrative Costs - Other	0.00	50.00	-50.00	-100.0%
Total Administrative Costs	<u>780.19</u>	<u>592.07</u>	<u>188.12</u>	<u>31.8%</u>
Advertising	16.89	12.84	4.05	31.5%
AKC Delegate				
Travel	2,383.53	0.00	2,383.53	100.0%
Total AKC Delegate	<u>2,383.53</u>	<u>0.00</u>	<u>2,383.53</u>	<u>100.0%</u>
Annual BOD Membership Meeting				
Food	125.99	0.00	125.99	100.0%
Printing	238.70	0.00	238.70	100.0%
Travel	6,713.65	0.00	6,713.65	100.0%
Annual BOD Membership Meeting - Other	0.00	373.10	-373.10	-100.0%
Total Annual BOD Membership Meeting	<u>7,078.34</u>	<u>373.10</u>	<u>6,705.24</u>	<u>1,797.2%</u>
Awards				
AKC	215.00	125.00	90.00	72.0%
Postage	7.75	98.95	-91.20	-92.2%
Supplies	1,295.53	0.00	1,295.53	100.0%
Awards - Other	0.00	889.50	-889.50	-100.0%
Total Awards	<u>1,518.28</u>	<u>1,113.45</u>	<u>404.83</u>	<u>36.4%</u>

NSDTRC(USA)
Profit & Loss Prev Year Comparison
 July 2016 through June 2017

ATTACHMENT B - 15

	Jul '16 - Jun 17	Jul '15 - Jun 16	\$ Change	% Change
Donations Made				
Health	0.00	-186.33	186.33	100.0%
Total Donations Made	0.00	-186.33	186.33	100.0%
Events				
Agility - Split 50%	6,568.62	0.00	6,568.62	100.0%
AKC Application Recording Fee	12,258.50	0.00	12,258.50	100.0%
Banquets Food	6,133.74	8,429.08	-2,295.34	-27.2%
Birds	7,186.75	0.00	7,186.75	100.0%
Catalogs & Other	392.50	500.00	-107.50	-21.5%
Event Merchandise	4,343.41	0.00	4,343.41	100.0%
Facility & Equipment Rental	24,671.00	8,631.45	16,039.55	185.8%
Fundraising	654.07	498.00	156.07	31.3%
Hospitality	3,058.10	0.00	3,058.10	100.0%
Judges Fees Travel Gifts	15,739.54	5,738.11	10,001.43	174.3%
Misc Expense	1,480.68	1,548.13	-67.45	-4.4%
PayPal Fees	389.17	0.00	389.17	100.0%
Postage	309.51	103.33	206.18	199.5%
Printing	206.36	0.00	206.36	100.0%
Secretary Fees Travel	10,860.62	0.00	10,860.62	100.0%
Supplies	1,093.38	6,435.46	-5,342.08	-83.0%
Trophies Ribbons Sweeps	13,701.88	11,793.54	1,908.34	16.2%
Workers Fees Travel Food	9,726.83	0.00	9,726.83	100.0%
Events - Other	0.00	4,603.52	-4,603.52	-100.0%
Total Events	118,774.66	48,280.62	70,494.04	146.0%
Health	0.00	2,000.00	-2,000.00	-100.0%
Insurance	1,601.00	1,775.00	-174.00	-9.8%
Judge Education				
Printing	46.37	0.00	46.37	100.0%
Supplies	394.32	0.00	394.32	100.0%
Travel	1,000.15	64.42	935.73	1,452.6%
Total Judge Education	1,440.84	64.42	1,376.42	2,136.6%
Judges Selection meetings	25.00	284.00	-259.00	-91.2%
Membership				
PayPal Fee	16.47	0.00	16.47	100.0%
Postage	133.11	804.52	-671.41	-83.5%
Printing	1,312.44	1,223.18	89.26	7.3%
Supplies	0.00	179.70	-179.70	-100.0%
Total Membership	1,462.02	2,207.40	-745.38	-33.8%
Membership Roster Expenses	0.00	388.00	-388.00	-100.0%
Merch Exp				
Shipping	0.00	19.62	-19.62	-100.0%
Total Merch Exp	0.00	19.62	-19.62	-100.0%
office supplies	0.00	275.32	-275.32	-100.0%
Other Expense				
misc	3,835.41	0.00	3,835.41	100.0%
Total Other Expense	3,835.41	0.00	3,835.41	100.0%
Postage	0.00	4,539.27	-4,539.27	-100.0%
Printing	72.88	6,292.36	-6,219.48	-98.8%
Quackers				
Postage	2,897.73	270.43	2,627.30	971.5%
Printing	8,157.76	0.00	8,157.76	100.0%
Quackers - Other	0.00	61.28	-61.28	-100.0%
Total Quackers	11,055.49	331.71	10,723.78	3,232.9%
Records				
Postage	352.23	0.00	352.23	100.0%
Subscriptions	120.00	120.00	0.00	0.0%
Total Records	472.23	120.00	352.23	293.5%
RescueOperations				
AdoptionFees	244.76	0.00	244.76	100.0%
Prof Svs	1,014.23	0.00	1,014.23	100.0%
Reimb Expenses	364.54	0.00	364.54	100.0%
Veterinary Expense	967.49	0.00	967.49	100.0%
Total RescueOperations	2,591.02	0.00	2,591.02	100.0%

NSDTRC(USA)
Profit & Loss Prev Year Comparison
 July 2016 through June 2017

	<u>Jul '16 - Jun 17</u>	<u>Jul '15 - Jun 16</u>	<u>\$ Change</u>	<u>% Change</u>
Seminars				
Education	0.00	500.00	-500.00	-100.0%
Seminars - Other	0.00	500.00	-500.00	-100.0%
Total Seminars	<u>0.00</u>	<u>1,000.00</u>	<u>-1,000.00</u>	<u>-100.0%</u>
Travel				
Airfare	0.00	683.21	-683.21	-100.0%
Lodging & Meals	0.00	510.64	-510.64	-100.0%
Travel - Other	0.00	939.45	-939.45	-100.0%
Total Travel	<u>0.00</u>	<u>2,133.30</u>	<u>-2,133.30</u>	<u>-100.0%</u>
Void	0.00	0.00	0.00	0.0%
WebSite				
Hosting	308.49	458.50	-152.01	-33.2%
Monthly Fees	1,606.25	0.00	1,606.25	100.0%
Supplies	259.00	0.00	259.00	100.0%
WebSite - Other	325.00	1,562.50	-1,237.50	-79.2%
Total WebSite	<u>2,496.74</u>	<u>2,021.00</u>	<u>475.74</u>	<u>23.5%</u>
Total Expense	<u>155,804.52</u>	<u>74,583.58</u>	<u>81,020.94</u>	<u>108.6%</u>
Net Income	<u>2,147.29</u>	<u>-3,071.22</u>	<u>5,218.51</u>	<u>169.9%</u>

11:15 AM
 10/03/17
 Accrual Basis

NSDTRC(USA)
Balance Sheet Prev Year Comparison
 As of September 30, 2017

ATTACHMENT B - 17

	Sep 30, 17	Sep 30, 16	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Specialty Accounts				
2014 Specialty	14,862.61	15,862.61	-1,000.00	-6.3%
2015 Specialty	1,630.97	1,630.97	0.00	0.0%
2016 Specialty	11,163.61	16,521.42	-5,357.81	-32.4%
Region 2	1,000.00	0.00	1,000.00	100.0%
Total Specialty Accounts	28,657.19	34,015.00	-5,357.81	-15.8%
TransferClearing	1,373.50	0.00	1,373.50	100.0%
US Bank Certificate of Deposit	41,898.39	41,814.66	83.73	0.2%
US Bank Checking	59,176.82	107,953.93	-48,777.11	-45.2%
Wells Fargo Checking	51,850.80	0.00	51,850.80	100.0%
Wells Fargo Savings	535.13	0.00	535.13	100.0%
Total Checking/Savings	183,491.83	183,783.59	-291.76	-0.2%
Total Current Assets	183,491.83	183,783.59	-291.76	-0.2%
TOTAL ASSETS	183,491.83	183,783.59	-291.76	-0.2%
LIABILITIES & EQUITY				
Equity				
Opening Bal Equity	54,261.47	54,261.47	0.00	0.0%
Retained Earnings	127,262.71	125,115.42	2,147.29	1.7%
Net Income	1,967.65	4,406.70	-2,439.05	-55.4%
Total Equity	183,491.83	183,783.59	-291.76	-0.2%
TOTAL LIABILITIES & EQUITY	183,491.83	183,783.59	-291.76	-0.2%

NSDTRC(USA)
Profit & Loss Prev Year Comparison
July through September 2017

	Jul - Sep 17	Jul - Sep 16	\$ Change	% Change
Income				
BrdrDirIncome	0.00	20.00	-20.00	-100.0%
Event Income				
Catalog Advertising Sales	717.00	265.00	452.00	170.6%
Clinics Seminars	536.00	635.00	-99.00	-15.6%
Entries	7,716.55	29,570.91	-21,854.36	-73.9%
Fun Stuff & Misc.	1,285.70	517.60	768.10	148.4%
Fundraising	205.00	1,043.86	-838.86	-80.4%
Meals Banquets	2,410.00	4,636.00	-2,226.00	-48.0%
Merchandise Sales	2,512.70	2,448.00	64.70	2.6%
Trophy Donations	1,964.00	2,830.00	-866.00	-30.6%
Vendor Space	300.00	0.00	300.00	100.0%
Total Event Income	17,646.95	41,946.37	-24,299.42	-57.9%
Health & Genetics				
Donations	0.00	25.94	-25.94	-100.0%
Total Health & Genetics	0.00	25.94	-25.94	-100.0%
Interest Income	4.18	0.00	4.18	100.0%
Member Dues	0.00	495.00	-495.00	-100.0%
Quackers Income				
Advertising	110.00	220.00	-110.00	-50.0%
OtherIncome	50.00	0.00	50.00	100.0%
Total Quackers Income	160.00	220.00	-60.00	-27.3%
Refunds	-230.00	-1,011.00	781.00	77.3%
Rescue Income				
Donations	0.00	25.94	-25.94	-100.0%
Total Rescue Income	0.00	25.94	-25.94	-100.0%
Total Income	17,581.13	41,722.25	-24,141.12	-57.9%
Gross Profit	17,581.13	41,722.25	-24,141.12	-57.9%
Expense				
Administrative Costs				
Bank Chg	26.00	84.00	-58.00	-69.1%
Office Misc Expense	855.00	0.00	855.00	100.0%
Total Administrative Costs	881.00	84.00	797.00	948.8%
AKC Delegate				
Travel	378.19	750.57	-372.38	-49.6%
Total AKC Delegate	378.19	750.57	-372.38	-49.6%
Annual BOD Membership Meeting				
Travel	285.40	0.00	285.40	100.0%
Total Annual BOD Membership Meeting	285.40	0.00	285.40	100.0%
Awards				
Postage	86.11	7.75	78.36	1,011.1%
Total Awards	86.11	7.75	78.36	1,011.1%
Donations Made				
Disaster Relief	2,500.00	0.00	2,500.00	100.0%
Total Donations Made	2,500.00	0.00	2,500.00	100.0%

NSDTRC(USA)
Profit & Loss Prev Year Comparison
July through September 2017

	Jul - Sep 17	Jul - Sep 16	\$ Change	% Change
Events				
Agility - Split 50%	0.00	2,528.54	-2,528.54	-100.0%
AKC Application Recording Fee	0.00	3,437.50	-3,437.50	-100.0%
Banquets Food	375.23	995.62	-620.39	-62.3%
Birds	1,272.50	0.00	1,272.50	100.0%
Event Merchandise	1,202.07	0.00	1,202.07	100.0%
Facility & Equipment Rental	1,711.00	10,692.00	-8,981.00	-84.0%
Hospitality	698.76	1,384.45	-685.69	-49.5%
Judges Fees Travel Gifts	409.64	3,755.02	-3,345.38	-89.1%
Misc Expense	0.00	21.05	-21.05	-100.0%
PayPal Fees	208.36	389.17	-180.81	-46.5%
Postage	76.06	31.27	44.79	143.2%
Printing	22.93	90.15	-67.22	-74.6%
Secretary Fees Travel	0.00	2,331.84	-2,331.84	-100.0%
Supplies	248.57	87.50	161.07	184.1%
Trophies Ribbons Sweeps	1,840.75	4,211.48	-2,370.73	-56.3%
Workers Fees Travel Food	0.00	1,640.42	-1,640.42	-100.0%
Total Events	8,065.87	31,596.01	-23,530.14	-74.5%
Judge Education				
Travel	0.00	1,000.15	-1,000.15	-100.0%
Total Judge Education	0.00	1,000.15	-1,000.15	-100.0%
Membership				
Postage	456.93	0.00	456.93	100.0%
Supplies	36.32	0.00	36.32	100.0%
Total Membership	493.25	0.00	493.25	100.0%
Other Expense				
misc	244.95	979.50	-734.55	-75.0%
Total Other Expense	244.95	979.50	-734.55	-75.0%
Postage	109.55	0.00	109.55	100.0%
Public Ed				
MTB Expense	272.81	0.00	272.81	100.0%
Total Public Ed	272.81	0.00	272.81	100.0%
Quackers				
Postage	0.00	916.32	-916.32	-100.0%
Printing	0.00	1,200.00	-1,200.00	-100.0%
Total Quackers	0.00	2,116.32	-2,116.32	-100.0%
RescueOperations				
AdoptionFees	500.00	0.00	500.00	100.0%
Shipping	473.55	0.00	473.55	100.0%
Veterinary Expense	860.30	225.00	635.30	282.4%
Total RescueOperations	1,833.85	225.00	1,608.85	715.0%
Void	0.00	0.00	0.00	0.0%
WebSite				
Monthly Fees	462.50	231.25	231.25	100.0%
WebSite - Other	0.00	325.00	-325.00	-100.0%
Total WebSite	462.50	556.25	-93.75	-16.9%
Total Expense	15,613.48	37,315.55	-21,702.07	-58.2%
Net income	1,967.65	4,406.70	-2,439.05	-55.4%

Region	Sum Voting	Sum Non-Voting	Sum Junior	Total Members
1	105	14	0	119
2	164	10	2	176
3	66	10	1	77
4	82	11	0	93
5	91	10	1	102
6	86	16	0	102
7	108	16	3	127
International	7	11	0	18
	709	98	7	814

RECORDS CHAIR REPORT

CLUB YEAR 6/30/2016-6/30/2017

SEPTEMBER 8, 2017

FRANCINE W KAPLAN, RECORDS CHAIR
LINDA SCHULTZ, ASSISTANT RECORDS CHAIR

The Record Chair for the reporting year:

- Maintained the National Database containing information on all Tollers registered in the United States from the inception of the Club to AKC recognition in 2003.
- Processed monthly reports of titles earned by Tollers from the AKC and examined the information to determine if its addition results in qualification for a club award or title, such as a NSDTRC Championship.
- Record all AKC titles earned by Tollers in the National database kept in Alpha V 2003 to present.
- Processed applications from club members for Versatility, Working and Alternate Pass NSDTRC Champions titles and awards.
- Issued Club certificates from NSDTRC Champions, Versatility and ROM/X.
- Processed annual reports and calculated annual awards for the club, including Sylvan, ROM/X, Eddy, Rising Star, Roy'll Flush, Rusty Jones, and the Meredith.
- Responded to inquiries from the AKC to verify Working Certificate titles earned by Tollers in the NSDTRC-USA Working Certificate Program.
- Provided information for Annual banquet booklet, as requested.
- Prepared quarterly reports of AKC and Club titles earned for each Quacker's issue.
- Respond to questions from the membership and Board.

ATTACHMENT D - 2

In 2017, Records recorded 1865 new AKC titles for Tollers. The break down is as follows:

AKC	2017	2016	2015	2014	2013	2012	2011
Agility	782	374	797	408	345	251	248
Conformation	278	125	216	108	134	112	126
Dock Diving	39	12	22	1	0	0	0
Hunt tests	72	34	65	31	35	32	31
Lure Coursing	53	19	36	16	11	0	0
Obedience	346	175	341	166	143	111	67
Rally	232	113	238	97	116	120	92
Rat Barn Hunt	30	9	3	1	0	0	0
Tracking	15	2	3	1	2	2	3
Trick	1	n/a	n/a	n/a	n/a	n/a	n/a
Therapy	15	6	10	2	3	0	0
AKC Versatility	2	2	3	1	2	0	0
Flyball	0	0	1	1	0	0	0
Total	1865	871	1735	833	791	628	567

Our WC program is strong but still few Tollers are taking advantage of applying to AKC to have the WC title recognized by the AKC.

	CH	BRT	WC	WCI	WCX	Total
2017	34	11	57	29	12	143
2016		1	21	12	7	41
2015		5	28	22	7	62
2014		7	38	7	10	62
2013		5	39	13	9	66
2012		3	31	11	3	48
2011		3	31	18	10	62

Club Versatility and Versatility Excellent Certificates awarded in 2017:

Year	VC	VCX
2017	15	8
2016	18	15
2015	20	7
2014	22	13
2013	29	10
2012	24	9
2011	25	11

Thank you for another fantastic year.

Francine WKaplan

Francine W Kaplan
Records Chair

Linda Schultz
Assistant Records Chair

NOVA SCOTIA DUCK TOLLING RETRIEVER CLUB (USA) VERSATILITY PROGRAM

The NSDTRC-USA versatility program is open to all members of the Nova Scotia Duck Tolling Retriever Club (USA). This program provides two levels of achievement, the Versatility Certificate (VC) and the Versatility Excellent Certificate (VCX). Please note this is not a title program, rather it is a certificate program that recognizes the versatility of the Nova Scotia Duck Tolling Retriever (Toller) while preserving their purpose as hunting dogs.

The Versatility Certificates can be earned by achieving titles and certificates in the following areas: Conformation, Obedience, Rally, Agility, Barn Hunt, Coursing Ability, Dock Diving, Field, Flyball, Nosework, Therapy, Tracking, and Trick Titles. Upon application, some special recognitions or achievements not included in any of these categories may be counted also.

Applicants are awarded points toward their VC and VCX award based on the titles earned. Only the highest title earned in any one category of competition will be counted toward the award.

For example, in the agility category of competition, if a dog earns a UKC Ag-2 and a NADAC EAC, we will only count the EAC, since it is the highest level achieved. Another example is, if a dog earns a CD and a UD, only the points for the UD are counted toward the Versatility award, since it is the highest level achieved in the Obedience category of competition.

The **Versatility Certificate** requires 9 points with titles in at least three different areas of achievement with at least one area in category 1 and no more than two in category 2 and 3, however all three titles can come from areas in category 1.

The **Versatility Certificate Excellent** requires 12 points titles in at least 4 different areas of achievement. At least 2 of the titles must in areas in category 1 and no more than 2 of the titles can be in areas in category 2 or 3. Three or all four areas can be from category 1.

Category 1

Conformation
Field
Agility
Obedience
Tracking

Category 2

Rally
Scent Work

Category 3

Canine Good Citizen
Coursing Ability Test
FAST CAT
Barn Hunt
Therapy Dog
Scent Hurdles
Trick Titles
Dock Diving
Flyball

Points Distribution

*Note not every title is listed below. Titles are listed as a general reference and titles not listed should be able to fall into one of the levels or between levels.

Category 1

Pre-Novice (BRT, ACT, BN) = 1 point

Novice (CH, JH, WC, NA, CD, TD, TDU) = 2 points

Open/Advanced (CDX, GCH, WCI, OA, TDX) = 3 points

Excellent (Grand Championship Levels GGCHB, GCHS, etc., VST, UD, WCX, SH) = 4 points

Beyond Excellent (MACH, MH, OTCH, OM, CT) = 5 points

Note: In between these levels like obedience graduate classes (Graduate Novice or Graduate Open, etc.) can be awarded half points half way between the two levels.

Category 2

Novice (RN, SCN, SIN, SEN, SBN, SHDN) = 1 point

Open/Advanced (RA, SCA, SIA, SEA, SBA, SHDA) = 2 points

Excellent (RE, SCE, SIE, SEE, SBE, SHDE) = 3 points

Beyond Excellent (REA, SCM, SIM, SEM, SBM, SHDM) = 4 points

Category 3

Novice (RATN, TDN, CGC) = .5 point

Open/Advanced (RATO, CGCA, CGCU) = 1 points

Excellent (RATS) = 2 points

Beyond Excellent = 3 points

Process for Application

- All applicants must be members of the NSDTC-USA, and all dogs must have an AKC registration number.
- Certificates can be awarded retroactively and/or posthumously with proper documentation.
- Versatility is a self-reporting title and any Toller owner who feels that his/her dog has achieved a Versatility title must submit proper documentation and a completed Versatility Program Application Form to the Records Chairman via regular mail. This documentation must consist of the following:
- A photocopy of the title or award certificate received from any recognized or accredited organization or club
 - A print out of your AKC "My Dog's Record" for all AKC titles
 - A photocopy of test results in NAHRA News or the UKC Hunting Retriever publication or Title Certificate
 - A photocopy of a certificate for participation in a special event and brochure explaining the event
 - A photocopy of a newspaper article or certificate or commendation for any special achievements
 - A certificate or letter from the sponsoring organization or institution visited for therapy work
- If a dog has achieved a title in an area that is not listed above, but the applicant feels that it merits inclusion in our program, the applicant should submit documentation of the title to the Records Chairmen who will review the paperwork. If the Records Chair determines that the title should qualify for recognition in the program, the Records Chair shall award points toward the Versatility Title. Applicants can apply through their regional representative to the Board to review titling areas not listed above for consideration for inclusion in the program.

Application for VC/VCX Certificate

Dog's Registered Name _____

AKC Registration No. _____

Call Name _____ Sex _____ Birthdate _____

Breeder _____

Sire _____ Dam _____

Owner _____

Address _____

Application for: _____ Versatility Certificate _____ Versatility Excellent Certificate

Application Date: _____

Please indicate the highest title achievement earned in each category and area below, and attach appropriate documentation. The Versatility Committee will review the achievements as outlined in the Program Rules and notify you and the NSDTRC Records of your award.

Conformation

Trick Titles

Field

Coursing Ability Test

Agility

Barn Hunt

Obedience

Dock Diving

Tracking

Flyball

Scent Hurdles

Therapy Dog

Scent Work

Canine Good Citizen

Rally

FAST CAT

Anything not included above that is a special skill or achievement

Subject: Application to Host the National Specialty [#5]

From: "NSDTRC (USA)" <no-reply@wufoo.com>

Date: 9/30/2017 11:20 AM

To: secretary@nsdtrc-usa.org

Name of Primary Contact * Latisha Hancy

Phone Number * (314) 330-1532

Email * tish@calibertollers.com

Proposed Start Date * Tuesday, October 8, 2019

Proposed End Date * Sunday, October 13, 2019

Alternate Start Date ~~Wednesday~~ Tuesday, October 10, 2019

Alternate End Date Sunday, October 20, 2019

City Monday 21 Loveland — all breed trial

State CO

Select a Choice * Stand Alone, Independent Specialty

Name of Host Hotel * Best Western Plus Crossroads Inn & Conference Center

Host Hotel *

- Allows dogs (required)
- Allows room blocks of 50+ (required)
- Has restaurants near by (required)
- Has restaurants on-site
- Provides catering

Closest major airport: * Denver International

Distance from airport to Host Hotel * ~~1:00:00 AM~~ 1 hr.

Annual Meeting Venue (holds 100+ auditorium style) * Best Western Plus Crossroads Inn & Conference Center

Seminar Venue (holds 50+ auditorium style) * Best Western Plus Crossroads Inn & Conference Center

Banquet Venue (seats 175+) * Best Western Plus Crossroads Inn & Conference Center

Superintendent * Onofrio/Bau Ray/RAU – still being determined

Events Offered: *

- Conformation ☆
- Jr. Show
- Sweepstakes ☆
- Agility
- Obedience ☆
- Rally

Wed (B) —
 Thu 06/2 —
 F/Sat ent —
 Sund → Field
 Mond → Agility

- Field ☆
 - Health Clinics
 - Awards Banquet ☆
 - Hunt Tests
 - Annual Meeting ☆
 - CGC/CGCA
 - Judges' Education
 - Educational Seminars
- Field Stakes Offered
- BRT
 - WC
 - WCI
 - WCX
- Conformation Venue * The Ranch Event Complex, Larimer County Fairgrounds
- Has Conformation been held here before? Yes
- Agility Venue * The Ranch Event Complex, Larimer County Fairgrounds
- Who will be providing the Agility Equipment? * unknown
- Has Agility been held here before? * Yes
- Obedience/Rally Venue * The Ranch Event Complex, Larimer County Fairgrounds
- Has Obedience/Rally been held here before? * Yes
- Field Site * Stillroven Farms
- Who will be providing the Field Equipment (ducks, wingers, etc)? * local club
- Have Field events been held here before? * Yes
- Distance from Host Hotel to Field Site * 12:25:00 AM *25 min*
- Event Chair Tish Hancy
- Email tish@calibertollers.com
- Event Treasurer Bill Strathearn
- Event Secretary Superintendent
- Chief Steward Prof. Sterwarding Assoc.
- Conformation Betty King
- Field Chuck Hastadt
- Obedience/Rally Kelly Lannin

Names of Additional Volunteers

Grounds Chair – Wendy Shumway

Check All That Apply *

- The Regional Director knows of the submitted plans.
- There has been discussion among Region Club members and there is general support to hold the National Specialty in the City and State listed above.
- I believe that there are adequate number of club member volunteers to host a successful National.
- I believe that there are adequate facilities to host the Events that we plan on offering.

The National Specialty Event Chair agrees that within 90 days of the conclusion of the Event, the Chair will ensure that the Event Treasurer completes a reconciliation of all monies and submits a report to the Board of Directors and submits any funds to the Club Treasurer. **Yes**

The undersigned is in good standing with NSDTRC (USA) and has submitted all of the above information truthfully and to the best of their knowledge. **Tish Hancy**



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