Attachment A - 1

Nova Scotia Duck Tolling Retriever Club (USA)
ONLINE BOARD BUSINESS SESSION
Voting May 30, 2020 – June 15, 2020
MINUTES

APPROVAL OF MINUTES
December 2019 Online Board Meeting Minutes
Motion: I move to accept the minutes as written.
Motion made by Alyson Casper. Joy Annunziato seconded the motion.

APPROVE [10]: W. Shumway, J. Annunziato, T. Krause, A. DiSilvestre, A. Casper, C. Kurth, F. Kaplan, D. Kauzlarich, P. Durkee, D. Rode.
OPPOSE [0]:
ABSTAIN [0]:
Motion approved by the Board of Directors.

AGENDA ITEMS:

OLD BUSINESS

Proposal #1: Step Up Award
Motion: I motion to table the proposal indefinitely.
Motion made by Dan Kauzlarich. Carolyn Kurth seconded the motion.

APPROVE [11]: W. Shumway, J. Annunziato, T. Krause, A. DiSilvestre, A. Casper, C. Kurth, F. Kaplan, D. Kauzlarich, P. Durkee, D. Rode, D. Winship.
OPPOSE [0]:
ABSTAIN [0]:
Motion approved by the Board of Directors.

NEW BUSINESS

Proposal #1: NSDTRC (USA) Membership Facebook Page Proposal
Motion: I move to table Proposal #1 so that the insurance options can be evaluated and brought forth to the BOD for consideration.
Motion made by Ann DiSilvestre. Francine Kaplan seconded the motion.

APPROVE [10]: W. Shumway, J. Annunziato, T. Krause, A. DiSilvestre, A. Casper, C. Kurth, F. Kaplan, D. Kauzlarich, P. Durkee, D. Rode.
OPPOSE [0]:
ABSTAIN [0]:
Motion approved by the Board of Directors.

Proposal #2: Review the Application to hold a Specialty in 2023

Motion: I make a motion to table the proposal until the Specialty calendar has been determined.
Motion made by Ann DiSilvestre. Motion seconded by Terri Krause.

APPROVE [10]: W. Shumway, J. Annunziato, T. Krause, A. DiSilvestre, A. Casper, C. Kurth, F. Kaplan, D. Kauzlarich, P. Durkee, D. Rode.
OPPOSE [0]:
ABSTAIN [0]:
Motion approved by the Board of Directors.

Proposal #3: Review the Application to hold a Specialty in 2023
Motion: I move to reject the proposal and ask for a submission at a later time when the applicant can demonstrate experience in chairing events with the Club.
Motion made by Ann DiSilvestre. Motion seconded by Francine Kaplan.

APPROVE [10]: W. Shumway, J. Annunziato, T. Krause, A. DiSilvestre, A. Casper, C. Kurth, F. Kaplan, D. Kauzlarich, P. Durkee, D. Rode.
OPPOSE [0]:
ABSTAIN [0]:
Motion approved by the Board of Directors.

Proposal #4: Criteria to hold a NSDTRC (USA) Specialty
Motion: I move to accept the criteria as outlined.
Motion made by Alyson Casper. Motion seconded by Francine Kaplan.

APPROVE [3]: A. Casper, F. Kaplan, J. Annunziato
OPPOSE [7]: W. Shumway, T. Krause, A. DiSilvestre, C. Kurth, P. Durkee, D. Rode.
ABSTAIN [1]: Dan Kauzlarich
Motion not approved by the Board of Directors.

Motion: I motion to send the proposal back to the committee to review the concerns of the Board Members.
Motion made by Carolyn Kurth. Motion seconded by Danielle Winship.

APPROVE [9]: W. Shumway, J. Annunziato, T. Krause, A. DiSilvestre, A. Casper, C. Kurth, P. Durkee, D. Rode, D. Winship.
OPPOSE [0]:
ABSTAIN [2]: D. Kauzlarich, F. Kaplan.
Motion approved by the Board of Directors.

ADJOURNMENT

Motion: I motion to adjourn the March 2020 online Board Meeting.
Motion made by Ann DiSilvestre. Joy Annunziato seconded the motion.

APPROVE [10]: W. Shumway, J. Annunziato, T. Krause, A. DiSilvestre, A. Casper, C. Kurth, F. Kaplan, D. Kauzlarich, P. Durkee, D. Rode.
OPPOSE [0]:
ABSTAIN [0]:
Motion approved by the Board of Directors.

EXECUTIVE SESSION

Proposal #1: Review the Application for Trophy Chair.
Motion: I motion to approve the appointment of Alyssa McGinnis-Metzler as Trophy Chair.
Motion approved by the Board of Directors.

Proposal #2: Review the Application for Field Chair.
Motion: I make a motion to appoint Joy Annunziato as the next Field Chair.
Motion approved by the Board of Directors.

Proposal #3: Review the Application for Field Chair.
Motion: I make a motion to indefinitely postpone this proposal.
Motion approved by the Board of Directors.

ADJOURNMENT
Motion: I motion to adjourn the March 2020 online Executive Business Session.
Motion approved by the Board of Directors.

NOTE: President's vote was cast for all motions, but only counted in the case of a tie.

Respectfully submitted,

Ann DiSilvestre, Secretary

Nova Scotia Duck Tolling Retriever Club - USA
Balance Sheet - Cash Basis
June 30, 2020

	June 30, 2020	June 30, 2019	Notes
Assets			
Current Assets			
Specialty Accounts:			
PayPal Account	$ 8,960.78	$ -	
2020 Region 2 Account	1,500.00	-	Region 2 Upland Test
Total Specialty Accounts:	$ 10,460.78	$ -	
Operating Accounts			
Certificate of Deposits	$ 71,117.54	$ 69,000.00	WF Bank CD
Wells Fargo Checking	57,437.58	71,112.84	WF Bank Account #7608
Wells Fargo Savings	60,418.60	60,355.36	WF Bank Account #8266
Total Operating Accounts	$ 188,973.72	$ 200,468.20	
Total Assets	$ 199,434.50	$ 200,468.20	
Net Assets			
Net Assets - Unrestricted	$ 136,116.28	$ 132,589.27	
Net Assets - Restricted			
Restricted for Rescue	45,329.76	49,890.47	
Restricted for Health & Genetics	17,988.46	17,988.46	
Total Net Assets - Restricted	$ 63,318.22	$ 67,878.93	
Total Net Assets	$ 199,434.50	$ 200,468.20	

ATTACHMENT B – 2

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Cash Basis
For the Year Ended June 30, 2020

	Club Operations	Events	Health & Genetics	Rescue	Totals 6/30/20
Income:					
Entry Fees | Event Income	$ -	$ 68,510.30	$ -	$ -	$ 68,510.30
Refunds | Scratches	-	(693.00)	-	-	(693.00)
Sweeps Entries	-	2,090.00	-	-	2,090.00
Trophy Sponsorships	-	8,209.00	-	-	8,209.00
Auctions | Raffles	-	6,293.65	-	-	6,293.65
Sale of Birds	-	90.00	-	-	90.00
Merchandise	-	11,064.64	-	-	11,064.64
Seminars | Clinics	-	1,560.00	-	-	1,560.00
Catalog Advertising | Sales	-	1,310.00	-	-	1,310.00
Fun Stuff	-	915.00	-	-	915.00
Banquet	-	9,351.00	-	-	9,351.00
Misc.	-	50.00	-	-	50.00
Breeder Directory	-	-	-	-	-
Contributions Received	290.77	-	-	400.00	690.77
Interest Income	2,205.11	-	-	-	2,205.11
Membership Dues & Roster	18,528.83	-	-	-	18,528.83
Quackers: Advertising	495.00	-	-	-	495.00
Quackers: Duplicate Copies	4.00	-	-	-	4.00
Rescue: Merchandise	537.95	-	-	-	537.95
Rescue: Adoption Fees	-	-	-	895.00	895.00
Total Income:	$ 22,061.66	$ 108,750.59	$ -	$ 1,295.00	$ 132,107.25
Expenses:					
AKC Fees: Application | Recording	$ -	$ 10,520.62	$ -	$ -	$ 10,520.62
Judges: Fees | Expenses | Travel | Gifts	-	9,958.18	-	-	9,958.18
Trial Secretary: Fees | CC | Exp. | Travel	-	11,545.16	-	-	11,545.16
Workers: Fees | Travel | Food	-	5,188.04	-	-	5,188.04
Banquet Expenses	-	9,166.26	-	-	9,166.26
Facility | Equipment Rental	-	17,801.62	-	-	17,801.62
Timer Rental	-	100.00	-	-	100.00
Poppers | Primers	-	258.19	-	-	258.19
Birds	-	6,731.63	-	-	6,731.63
Hospitality | Gifts for Competitors	-	3,577.58	-	-	3,577.58
Copy | Printing | Postage	-	691.99	-	-	691.99
Trial | Event Supplies	-	1,292.43	-	-	1,292.43
Prizes (Ribbons & Trophies)	-	13,619.14	-	-	13,619.14
Merchandise	-	7,572.94	-	-	7,572.94
Seminars | Clinics	-	750.00	-	-	750.00
Fundraisers: Auctions | Raffles	-	346.75	-	-	346.75
Split (50% Profit to NSDTRC-USA)	-	1,455.41	-	-	1,455.41
Administrative Costs	82.00	-	-	-	82.00
Awards	468.56	-	-	-	468.56
Donations Made	2,500.00	-	-	-	2,500.00
Education | Seminars	188.97	-	-	-	188.97
Food | Meals	209.58	-	-	-	209.58
Insurance	1,601.00	-	-	-	1,601.00
Miscellaneous	-	-	-	-	-
Postage	5,165.79	-	-	-	5,165.79
Printing	7,146.45	-	-	-	7,146.45
Professional Services	-	-	-	2,700.00	2,700.00
Records	337.84	-	-	-	337.84
Supplies	134.55	-	-	146.06	280.61
Travel	6,859.35	-	-	-	6,859.35
Website	2,015.21	-	-	-	2,015.21
Rescue Adoption Fees	-	-	-	-	-
Veterinary Expenses	-	-	-	3,009.65	3,009.65
Total Expenses:	$ 26,709.30	$ 100,575.94	$ -	$ 5,855.71	$ 133,140.95
Net Income to Club:	$ (4,647.64)	$ 8,174.65	$ -	$ (4,560.71)	$ (1,033.70)

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Club Operations (Cash Basis)
For the Year Ended June 30, 2020

	AKC Delegate	Awards	Day to Day	Judges Education	Annual BOD & Memb. Meeting	Quackers	Membership	Totals 6/30/20
Income:								
Breeder Directory	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Contributions Received	-	-	290.77	-	-	-	-	290.77
Interest Income	-	-	2,205.11	-	-	-	-	2,205.11
Membership Dues & Roster	-	-	-	-	-	-	18,528.83	18,528.83
Quackers: Advertising	-	-	-	-	-	495.00	-	495.00
Quackers: Duplicate Copies	-	-	-	-	-	4.00	-	4.00
Rescue: Merchandise	-	-	537.95	-	-	-	-	537.95
Rescue: Adoption Fees	-	-	-	-	-	-	-	-
Total Income:	$ -	$ -	$ 3,033.83	$ -	$ -	$ 499.00	$ 18,528.83	$ 22,061.66
Expenses:								
Administrative Costs	$ -	$ -	$ 82.00	$ -	$ -	$ -	$ -	$ 82.00
Awards	-	468.56	-	-	-	-	-	468.56
Donations Made	-	-	2,500.00	-	-	-	-	2,500.00
Education | Seminars	-	-	188.97	-	-	-	-	188.97
Food | Meals	-	-	-	-	209.58	-	-	209.58
Insurance	-	-	1,601.00	-	-	-	-	1,601.00
Miscellaneous	-	-	-	-	-	-	-	-
Postage	-	783.57	186.54	-	-	3,923.89	271.79	5,165.79
Printing	-	-	35.79	-	373.74	5,196.94	1,539.98	7,146.45
Professional Services			-	-	-	-	-	-
Records	-	-	337.84	-	-	-	-	337.84
Supplies	-	-	134.55	-	-	-	-	134.55
Travel	714.89	-	-	-	6,144.46	-	-	6,859.35
Website	-	-	2,015.21	-	-	-	-	2,015.21
Total Expenses:	$ 714.89	$ 1,252.13	$ 7,081.90	$ -	$ 6,727.78	$ 9,120.83	$ 1,811.77	$ 26,709.30
Net Income to Club:	$ (714.89)	$ (1,252.13)	$ (4,048.07)	$ -	$ (6,727.78)	$ (8,621.83)	$ 16,717.06	$ (4,647.64)

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Events (Cash Basis)
For the Year Ended June 30, 2020

	National Specialties	Region 1	Region 2	Region 3	Region 4	Region 5	Region 6	Region 7	Totals 6/30/20
Income:									
Entry Fees	$ 15,267.00	$ 27,188.00	$ 24,838.00	$ -	$ -	$ -	$ -	$ 1,217.30	$ 68,510.30
Refunds | Scratches	-	(305.00)	(388.00)	-	-	-	-	-	(693.00)
Sweeps Entries	-	-	1,800.00	-	-	-	290.00	-	2,090.00
Trophy Sponsorships	4,080.00	550.00	1,319.00	125.00	-	-	720.00	1,415.00	8,209.00
Auctions | Raffles	2,852.00	140.00	1,078.00	55.00	-	-	280.00	1,888.65	6,293.65
Sale of Birds	-	90.00	-	-	-	-	-	-	90.00
Merchandise	10,444.41	-	449.23	-	-	-	-	171.00	11,064.64
Seminars | Clinics	1,560.00	-	-	-	-	-	-	-	1,560.00
Catalog Advertising | Sales	1,215.00	-	95.00	-	-	-	-	-	1,310.00
Fun Stuff	815.00	-	-	-	-	-	-	100.00	915.00
Banquet	5,750.00	-	1,601.00	-	-	-	-	2,000.00	9,351.00
Misc.	-	-	50.00	-	-	-	-	-	50.00
Total Income:	$ 41,983.41	$ 27,663.00	$ 30,842.23	$ 180.00	$ -	$ -	$ 1,290.00	$ 6,791.95	$ 108,750.59
Expenses:									
AKC Fees: Application Fee	$ 365.00	$ 300.00	$ 300.00	$ -	$ -	$ -	$ -	$ -	$ 965.00
AKC Fees: Recording Fee	2,097.50	2,880.00	3,912.50	-	-	-	-	-	8,890.00
Judges: Fees	1,025.00	1,178.05	1,771.00	-	-	-	-	-	3,974.05
Judges: Expenses | Travel	2,025.02	1,910.74	1,182.43	-	-	-	-	-	5,118.19
Judges: Gifts	500.76	70.00	212.00	-	-	-	83.18	-	865.94
Trial Secretary: Fees | CC Fees	2,067.37	1,980.69	2,689.53	-	-	-	122.06	-	6,859.65
Trial Secretary: Catalogs	1,625.60	252.50	-	-	-	-	-	-	1,878.10
Trial Secretary: Expenses | Travel	2,341.69	465.72	-	-	-	-	-	-	2,807.41
Workers: Compensation | Travel	250.00	1,058.00	112.00	-	-	-	-	-	1,420.00
Workers: Raffle	-	90.00	-	-	-	-	-	-	90.00
Workers: Hospitality | Lunch	113.89	745.16	2,805.00	-	-	-	13.99	-	3,678.04
Banquet Expenses	6,180.83	-	-	-	-	-	-	2,985.43	9,166.26
Facility | Equipment Rental	10,207.20	3,994.42	3,600.00	-	-	-	-	-	17,801.62
Timer Rental	-	100.00	-	-	-	-	-	-	100.00
Poppers | Primers	-	258.19	-	-	-	-	-	-	258.19
Birds	960.00	3,482.00	1,118.63	-	-	-	1,171.00	-	6,731.63
Hospitality | Gifts for Competitors	2,118.87	-	1,458.71	-	-	-	-	-	3,577.58
Copy | Printing | Postage	497.73	112.93	10.00	-	-	-	71.33	-	691.99
Trial | Event Supplies	925.69	25.00	269.64	-	-	-	72.10	-	1,292.43
Prizes (Ribbons & Trophies)	8,059.25	492.54	3,656.07	540.36	-	-	140.00	730.92	13,619.14
Merchandise	7,572.94	-	-	-	-	-	-	-	7,572.94
Seminars | Clinics	750.00	-	-	-	-	-	-	-	750.00
Fundraisers: Auctions | Raffles	346.75	-	-	-	-	-	-	-	346.75
Split (50% Profit to NSDTRC-USA)	-	1,455.41	-	-	-	-	-	-	1,455.41
Total Expenses:	$ 50,031.09	$ 20,851.35	$ 23,097.51	$ 540.36	$ -	$ -	$ 1,673.66	$ 3,716.35	$ 99,910.32
Net Income to Club:	$ (8,047.68)	$ 6,811.65	$ 7,744.72	$ (360.36)	$ -	$ -	$ (383.66)	$ 3,075.60	$ 8,840.27

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - National Specialties (Cash Basis)
For the Year Ended June 30, 2020

	National Specialty 2019	National Specialty 2020	National Specialty 2022	Totals 6/30/20
Income:				
Entry Fees	$ 15,267.00	$ -	$ -	$ 15,267.00
Refunds | Scratches	-	-	-	-
Sweeps Entries	-	-	-	-
Trophy Sponsorships	4,080.00	-	-	4,080.00
Auctions | Raffles	1,210.00	1,040.00	602.00	2,852.00
Sale of Birds	-	-	-	-
Merchandise	10,444.41	-	-	10,444.41
Seminars | Clinics	1,560.00	-	-	1,560.00
Catalog Advertising | Sales	1,215.00	-	-	1,215.00
Fun Stuff	815.00	-	-	815.00
Banquet | Meals	5,750.00	-	-	5,750.00
Misc.	-	-	-	-
Total Income:	$ 40,341.41	$ 1,040.00	$ 602.00	$ 41,983.41
Expenses:				
AKC Fees: Application Fee	$ 105.00	$ 260.00	$ -	$ 365.00
AKC Fees: Recording Fee	2,097.50	-	-	2,097.50
Judges: Fees	1,025.00	-	-	1,025.00
Judges: Expenses | Travel	2,025.02	-	-	2,025.02
Judges: Gifts	500.76	-	-	500.76
Trial Secretary: Fees | CC Fees	2,067.37	-	-	2,067.37
Trial Secretary: Catalogs	1,625.60	-	-	1,625.60
Trial Secretary: Expenses | Travel	2,341.69	-	-	2,341.69
Workers: Compensation | Travel	250.00	-	-	250.00
Workers: Raffle	-	-	-	-
Workers: Hospitality | Lunch	113.89	-	-	113.89
Banquet Expenses	6,180.83	-	-	6,180.83
Facility | Equipment Rental	8,807.20	1,400.00	-	10,207.20
Timer Rental	-	-	-	-
Poppers | Primers	-	-	-	-
Birds	960.00	-	-	960.00
Hospitality | Gifts for Competitors	2,118.87	-	-	2,118.87
Copy | Printing | Postage	497.73	-	-	497.73
Trial | Event Supplies	925.69	-	-	925.69
Prizes (Ribbons & Trophies)	8,059.25	-	-	8,059.25
Merchandise	7,572.94	-	-	7,572.94
Seminars | Clinics	750.00	-	-	750.00
Fundraisers: Auctions | Raffles	346.75	-	-	346.75
Split (50% Profit to NSDTRC-USA)	-	-	-	-
Total Expenses:	$ 48,371.09	$ 1,660.00	$ -	$ 50,031.09
Net Income to Club:	$ (8,029.68)	$ (620.00)	$ 602.00	$ (8,047.68)

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Club Rescue (Cash Basis)
For the Year Ended June 30, 2020

	Daisy	Coco	Ziggy	Griffin	Buddy	Ducky	Peaches	General Rescue	Totals 6/30/20
Income:									
Rescue: Adoption Fees	$ 325.00	$ 320.00	$ 325.00	$ -	$ -	$ -	$ -	$ -	$ 970.00
Rescue: Refunds	-	-	-	-	-	-	(75.00)	-	(75.00)
Rescue: Donations	-	-	-	-	-	-	-	400.00	400.00
Rescue: Merchandise	-	-	-	-	-	-	-	-	-
Rescue: Surrender Fees	-	-	-	-	-	-	-	-	-
Total Income:	$ 325.00	$ 320.00	$ 325.00	$ -	$ -	$ -	$ (75.00)	$ 400.00	$ 1,295.00
Expenses:									
Rescue: Adoption Fees Paid	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Rescue: Boarding Expense	-	-	-	-	-	-	-	-	-
Rescue: Merchandise	-	-	-	-	-	-	-	-	-
Rescue: Donations Made	-	-	-	-	-	-	-	-	-
Rescue: Postage	-	-	-	-	-	-	-	-	-
Rescue: Printing	-	-	-	-	-	-	-	-	-
Rescue: Training	-	-	1,200.00	1,500.00	-	-	-	-	2,700.00
Rescue: Shipping	-	-	-	-	-	-	-	-	-
Rescue: Supplies	-	-	65.00	81.06	-	-	-	-	146.06
Rescue: Veterinary Expenses	-	99.00	-	827.00	783.08	1,300.57	-	-	3,009.65
Total Expenses:	$ -	$ 99.00	$ 1,265.00	$ 2,408.06	$ 783.08	$ 1,300.57	$ -	$ -	$ 5,855.71
Net Income to Club:	$ 325.00	$ 221.00	$ (940.00)	$ (2,408.06)	$ (783.08)	$ (1,300.57)	$ (75.00)	$ 400.00	$ (4,560.71)

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Region 1 (Cash Basis)
For the Year Ended June 30, 2020

	July 2019 JH | SH Tests Torrington, CT	August 2019 Club Test Mexico, NY	August 2019 Agility Trial Hamden, CT	March 2020 Agility Trial Greenwich, NY	Cancelled COVID-19 June 2020 Club Test Torrington, CT	Cancelled COVID-19 September 2020 SE WineCountry	Cancelled COVID-19 October 2020 SE Morris & Essax	Totals 6/30/20
Income:								
Entry Fees	$ 7,760.00	$ 2,445.00	$ 3,960.00	$ 13,023.00	$ -	$ -	$ -	$ 27,188.00
Refunds | Scratches	-	(305.00)	-	-	-	-	-	(305.00)
Sweeps Entries	-	-	-	-	-	-	-	-
Trophy Sponsorships	-	-	-	-	-	60.00	490.00	550.00
Auctions | Raffles	-	140.00	-	-	-	-	-	140.00
Sale of Birds	30.00	60.00	-	-	-	-	-	90.00
Merchandise	-	-	-	-	-	-	-	-
Seminars | Clinics	-	-	-	-	-	-	-	-
Catalog Advertising | Sales	-	-	-	-	-	-	-	-
Fun Stuff	-	-	-	-	-	-	-	-
Banquet	-	-	-	-	-	-	-	-
Misc.	-	-	-	-	-	-	-	-
Total Income:	$ 7,790.00	$ 2,340.00	$ 3,960.00	$ 13,023.00	$ -	$ 60.00	$ 490.00	$ 27,663.00
Expenses:								
AKC Fees: Application Fee	$ -	$ -	$ 100.00	$ 200.00	$ -	$ -	$ -	$ 300.00
AKC Fees: Recording Fee	332.50	-	606.50	1,941.00	-	-	-	2,880.00
Judges: Fees	-	-	295.00	883.05	-	-	-	1,178.05
Judges: Expenses | Travel	547.02	249.77	394.98	718.97	-	-	-	1,910.74
Judges: Gifts	-	20.00	25.00	25.00	-	-	-	70.00
Trial Secretary: Fees | CC Fees	291.00	91.69	380.00	1,218.00	-	-	-	1,980.69
Trial Secretary: Catalogs	177.50	75.00	-	-	-	-	-	252.50
Trial Secretary: Expenses | Travel	37.73	-	102.35	325.64	-	-	-	465.72
Workers: Compensation | Travel	-	-	294.00	764.00	-	-	-	1,058.00
Workers: Raffle	-	-	30.00	60.00	-	-	-	90.00
Workers: Hospitality | Lunch	173.12	110.00	88.82	373.22	-	-	-	745.16
Banquet Expenses	-	-	-	-	-	-	-	-
Facility | Equipment Rental	-	144.42	1,300.00	2,550.00	-	-	-	3,994.42
Timer Rental	-	-	50.00	50.00	-	-	-	100.00
Poppers | Primers	258.19	-	-	-	-	-	-	258.19
Birds	2,142.00	1,340.00	-	-	-	-	-	3,482.00
Hospitality | Gifts for Competitors	-	-	-	-	-	-	-	-
Copy | Printing | Postage	-	61.48	16.00	35.45	-	-	-	112.93
Trial | Event Supplies	-	-	10.00	15.00	-	-	-	25.00
Prizes (Ribbons & Trophies)	-	-	-	87.54	-	-	405.00	492.54
Merchandise	-	-	-	-	-	-	-	-
Seminars | Clinics	-	-	-	-	-	-	-	-
Fundraisers: Auctions | Raffles	-	-	-	-	-	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	(432.65)	1,888.06	-	-	-	1,455.41
Total Expenses:	$ 3,959.06	$ 2,092.36	$ 3,260.00	$ 11,134.93	$ -	$ -	$ 405.00	$ 20,851.35
Net Income to Club:	$ 3,830.94	$ 247.64	$ 700.00	$ 1,888.07	$ -	$ 60.00	$ 85.00	$ 6,811.65

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Region 2 (Cash Basis)
For the Year Ended June 30, 2020

	June 2019 BYC Specialty	September 2019 Upland Test Baldwin, IL	February 2020 H&G Agility Trial Spring Grove, IL	Cancelled COVID-19 June 2020 BYC Specialty			Totals 6/30/20
Income:							
Entry Fees	$ 3,078.00	$ 2,665.00	$ 19,095.00	$ -	$ -	$ -	$ 24,838.00
Refunds | Scratches	-	(120.00)	(268.00)	-			(388.00)
Sweeps Entries	1,800.00	-	-	-	-	-	1,800.00
Trophy Sponsorships	305.00	-	-	1,014.00	-	-	1,319.00
Auctions | Raffles	1,078.00	-	-	-	-	-	1,078.00
Sale of Birds	-	-	-	-	-	-	-
Merchandise	356.03	-	-	93.20	-	-	449.23
Seminars | Clinics	-	-	-	-	-	-	-
Catalog Advertising | Sales	-	-	-	95.00	-	-	95.00
Fun Stuff	-	-	-	-	-	-	-
Banquet	1,601.00	-	-	-	-	-	1,601.00
Misc.	-	50.00	-	-	-	-	50.00
Total Income:	$ 8,218.03	$ 2,595.00	$ 18,827.00	$ 1,202.20	$ -	$ -	$ 30,842.23
Expenses:							
AKC Fees: Application Fee	$ -	$ -	$ 300.00	$ -	$ -	$ -	$ 300.00
AKC Fees: Recording Fee	391.50	140.00	3,381.00	-	-	-	3,912.50
Judges: Fees	91.00	-	1,680.00	-	-	-	1,771.00
Judges: Expenses | Travel	-	45.00	1,137.43	-	-	-	1,182.43
Judges: Gifts	-	112.00	100.00	-	-	-	212.00
Trial Secretary: Fees | CC Fees	959.53	155.00	1,575.00	-	-	-	2,689.53
Trial Secretary: Catalogs	-	-	-	-	-	-	-
Trial Secretary: Expenses | Travel	-	-	-	-	-	-	-
Workers: Compensation | Travel	-	112.00	-	-	-	-	112.00
Workers: Raffle	-	-	-	-	-	-	-
Workers: Hospitality | Lunch	248.00	135.60	2,421.40	-	-	-	2,805.00
Banquet Expenses	-	-	-	-	-	-	-
Facility | Equipment Rental	-	450.00	2,900.00	250.00	-	-	3,600.00
Timer Rental	-	-	-	-	-	-	-
Poppers | Primers	-	-	-	-	-	-	-
Birds	416.00	702.63	-	-	-	-	1,118.63
Hospitality | Gifts for Competitors	-	-	1,458.71	-	-	-	1,458.71
Copy | Printing | Postage	10.00	-	-	-	-	-	10.00
Trial | Event Supplies	25.00	-	244.64	-	-	-	269.64
Prizes (Ribbons & Trophies)	281.70	-	1,054.37	2,320.00	-	-	3,656.07
Merchandise	-	-	-	-	-	-	-
Seminars | Clinics	-	-	-	-	-	-	-
Fundraisers: Auctions | Raffles	-	-	-	-	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-	-	-	-	-
Total Expenses:	$ 2,422.73	$ 1,852.23	$ 16,252.55	$ 2,570.00	$ -	$ -	$ 23,097.51
Net Income to Club:	$ 5,795.30	$ 742.77	$ 2,574.45	$ (1,367.80)	$ -	$ -	$ 7,744.72

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Region 3 (Cash Basis)
For the Year Ended June 30, 2020

	Winter 2020 SE Puyallup, WA	Cancelled COVID-19 June 2020 Club Test Monroe, WA					Totals 6/30/20
Income:							
Entry Fees	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Refunds | Scratches	-	-	-	-	-	-	-
Sweeps Entries	-	-	-	-	-	-	-
Trophy Sponsorships	125.00	-	-	-	-	-	125.00
Auctions | Raffles	55.00	-	-	-	-	-	55.00
Sale of Birds	-	-	-	-	-	-	-
Merchandise	-	-	-	-	-	-	-
Seminars | Clinics	-	-	-	-	-	-	-
Catalog Advertising | Sales	-	-	-	-	-	-	-
Fun Stuff	-	-	-	-	-	-	-
Banquet	-	-	-	-	-	-	-
Misc.	-	-	-	-	-	-	-
Total Income:	$ 180.00	$ -	$ -	$ -	$ -	$ -	$ 180.00
Expenses:							
AKC Fees: Application Fee	$ -	$ -	$ -	$ -	$ -	$ -	$ -
AKC Fees: Recording Fee	-	-	-	-	-	-	-
Judges: Fees	-	-	-	-	-	-	-
Judges: Expenses | Travel	-	-	-	-	-	-	-
Judges: Gifts	-	-	-	-	-	-	-
Trial Secretary: Fees | CC Fees	-	-	-	-	-	-	-
Trial Secretary: Catalogs	-	-	-	-	-	-	-
Trial Secretary: Expenses | Travel	-	-	-	-	-	-	-
Workers: Compensation | Travel	-	-	-	-	-	-	-
Workers: Raffle	-	-	-	-	-	-	-
Workers: Hospitality | Lunch	-	-	-	-	-	-	-
Banquet Expenses	-	-	-	-	-	-	-
Facility | Equipment Rental	-	-	-	-	-	-	-
Timer Rental	-	-	-	-	-	-	-
Poppers | Primers	-	-	-	-	-	-	-
Birds	-	-	-	-	-	-	-
Hospitality | Gifts for Competitors	-	-	-	-	-	-	-
Copy | Printing | Postage	-	-	-	-	-	-	-
Trial | Event Supplies	-	-	-	-	-	-	-
Prizes (Ribbons & Trophies)	540.36	-	-	-	-	-	540.36
Merchandise	-	-	-	-	-	-	-
Seminars | Clinics	-	-	-	-	-	-	-
Fundraisers: Auctions | Raffles	-	-	-	-	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-	-	-	-	-
Total Expenses:	$ 540.36	$ -	$ -	$ -	$ -	$ -	$ 540.36
Net Income to Club:	$ (360.36)	$ -	$ -	$ -	$ -	$ -	$ (360.36)

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Region 4 (Cash Basis)
For the Year Ended June 30, 2020

							Totals 6/30/20
Income:							
Entry Fees	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Refunds | Scratches	-	-	-	-	-	-	-
Sweeps Entries	-	-	-	-	-	-	-
Trophy Sponsorships	-	-	-	-	-	-	-
Auctions | Raffles	-	-	-	-	-	-	-
Sale of Birds	-	-	-	-	-	-	-
Merchandise	-	-	-	-	-	-	-
Seminars | Clinics	-	-	-	-	-	-	-
Catalog Advertising | Sales	-	-	-	-	-	-	-
Fun Stuff	-	-	-	-	-	-	-
Banquet	-	-	-	-	-	-	-
Misc.	-	-	-	-	-	-	-
Total Income:	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Expenses:							
AKC Fees: Application Fee	$ -	$ -	$ -	$ -	$ -	$ -	$ -
AKC Fees: Recording Fee	-	-	-	-	-	-	-
Judges: Fees	-	-	-	-	-	-	-
Judges: Expenses | Travel	-	-	-	-	-	-	-
Judges: Gifts	-	-	-	-	-	-	-
Trial Secretary: Fees | CC Fees	-	-	-	-	-	-	-
Trial Secretary: Catalogs	-	-	-	-	-	-	-
Trial Secretary: Expenses | Travel	-	-	-	-	-	-	-
Workers: Compensation | Travel	-	-	-	-	-	-	-
Workers: Raffle	-	-	-	-	-	-	-
Workers: Hospitality | Lunch	-	-	-	-	-	-	-
Banquet Expenses	-	-	-	-	-	-	-
Facility | Equipment Rental	-	-	-	-	-	-	-
Timer Rental	-	-	-	-	-	-	-
Poppers | Primers	-	-	-	-	-	-	-
Birds	-	-	-	-	-	-	-
Hospitality | Gifts for Competitors	-	-	-	-	-	-	-
Copy | Printing | Postage	-	-	-	-	-	-	-
Trial | Event Supplies	-	-	-	-	-	-	-
Prizes (Ribbons & Trophies)	-	-	-	-	-	-	-
Merchandise	-	-	-	-	-	-	-
Seminars | Clinics	-	-	-	-	-	-	-
Fundraisers: Auctions | Raffles	-	-	-	-	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-	-	-	-	-
Total Expenses:	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Net Income to Club:	$ -	$ -	$ -	$ -	$ -	$ -	$ -

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Region 5 (Cash Basis)
For the Year Ended June 30, 2020

							Totals 6/30/20
Income:							
Entry Fees	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Refunds | Scratches	-	-	-	-	-		-
Sweeps Entries	-	-	-	-	-	-	-
Trophy Sponsorships	-	-	-	-	-	-	-
Auctions | Raffles	-	-	-	-	-	-	-
Sale of Birds	-	-	-	-	-	-	-
Merchandise	-	-	-	-	-	-	-
Seminars | Clinics	-	-	-	-	-	-	-
Catalog Advertising | Sales	-	-	-	-	-	-	-
Fun Stuff	-	-	-	-	-	-	-
Banquet	-	-	-	-	-	-	-
Misc.	-	-	-	-	-	-	-
Total Income:	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Expenses:							
AKC Fees: Application Fee	$ -	$ -	$ -	$ -	$ -	$ -	$ -
AKC Fees: Recording Fee	-	-	-	-	-	-	-
Judges: Fees	-	-	-	-	-	-	-
Judges: Expenses | Travel	-	-	-	-	-	-	-
Judges: Gifts	-	-	-	-	-	-	-
Trial Secretary: Fees | CC Fees	-	-	-	-	-	-	-
Trial Secretary: Catalogs	-	-	-	-	-	-	-
Trial Secretary: Expenses | Travel	-	-	-	-	-	-	-
Workers: Compensation | Travel	-	-	-	-	-	-	-
Workers: Raffle	-	-	-	-	-	-	-
Workers: Hospitality | Lunch	-	-	-	-	-	-	-
Banquet Expenses	-	-	-	-	-	-	-
Facility | Equipment Rental	-	-	-	-	-	-	-
Timer Rental	-	-	-	-	-	-	-
Poppers | Primers	-	-	-	-	-	-	-
Birds	-	-	-	-	-	-	-
Hospitality | Gifts for Competitors	-	-	-	-	-	-	-
Copy | Printing | Postage	-	-	-	-	-	-	-
Trial | Event Supplies	-	-	-	-	-	-	-
Prizes (Ribbons & Trophies)	-	-	-	-	-	-	-
Merchandise	-	-	-	-	-	-	-
Seminars | Clinics	-	-	-	-	-	-	-
Fundraisers: Auctions | Raffles	-	-	-	-	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-	-	-	-	-
Total Expenses:	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Net Income to Club:	$ -	$ -	$ -	$ -	$ -	$ -	$ -

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Region 6 (Cash Basis)
For the Year Ended June 30, 2020

	December 2019 Supported Entry Royal Canin	Cancelled COVID-19 April 2020 Hunt Tests Hilliard, FL					Totals 6/30/20
Income:							
Entry Fees	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Refunds | Scratches	-	-	-	-	-	-	-
Sweeps Entries	290.00	-	-	-	-	-	290.00
Trophy Sponsorships	720.00	-	-	-	-	-	720.00
Auctions | Raffles	280.00	-	-	-	-	-	280.00
Sale of Birds	-	-	-	-	-	-	-
Merchandise	-	-	-	-	-	-	-
Seminars | Clinics	-	-	-	-	-	-	-
Catalog Advertising | Sales	-	-	-	-	-	-	-
Fun Stuff	-	-	-	-	-	-	-
Banquet	-	-	-	-	-	-	-
Misc.	-	-	-	-	-	-	-
Total Income:	$ 1,290.00	$ -	$ -	$ -	$ -	$ -	$ 1,290.00
Expenses:							
AKC Fees: Application Fee	$ -	$ -	$ -	$ -	$ -	$ -	$ -
AKC Fees: Recording Fee	-	-	-	-	-	-	-
Judges: Fees	-	-	-	-	-	-	-
Judges: Expenses | Travel	-	-	-	-	-	-	-
Judges: Gifts	40.00	43.18	-	-	-	-	83.18
Trial Secretary: Fees | CC Fees	-	122.06	-	-	-	-	122.06
Trial Secretary: Catalogs	-	-	-	-	-	-	-
Trial Secretary: Expenses | Travel	-	-	-	-	-	-	-
Workers: Compensation | Travel	-	-	-	-	-	-	-
Workers: Raffle	-	-	-	-	-	-	-
Workers: Hospitality | Lunch	-	13.99	-	-	-	-	13.99
Banquet Expenses	-	-	-	-	-	-	-
Facility | Equipment Rental	-	-	-	-	-	-	-
Timer Rental	-	-	-	-	-	-	-
Poppers | Primers	-	-	-	-	-	-	-
Birds	-	1,171.00	-	-	-	-	1,171.00
Hospitality | Gifts for Competitors	-	-	-	-	-	-	-
Copy | Printing | Postage	-	71.33	-	-	-	-	71.33
Trial | Event Supplies	-	72.10	-	-	-	-	72.10
Prizes (Ribbons & Trophies)	140.00	-	-	-	-	-	140.00
Merchandise	-	-	-	-	-	-	-
Seminars | Clinics	-	-	-	-	-	-	-
Fundraisers: Auctions | Raffles	-	-	-	-	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-	-	-	-	-
Total Expenses:	$ 180.00	$ 1,493.66	$ -	$ -	$ -	$ -	$ 1,673.66
Net Income to Club:	$ 1,110.00	$ (1,493.66)	$ -	$ -	$ -	$ -	$ (383.66)

Nova Scotia Duck Tolling Retriever Club - USA
Profit and Loss Summary - Region 7 (Cash Basis)
For the Year Ended June 30, 2020

	November 2019 Supported Entry Philadelphia	March 2020 (MSDA) Specialty West Friendship, Maryland	Mug Sales				Totals 6/30/20
Income:							
Entry Fees	$ -	$ 1,217.30	$ -	$ -	$ -	$ -	$ 1,217.30
Refunds | Scratches	-	-	-	-	-	-	-
Sweeps Entries	-	-	-	-	-	-	-
Trophy Sponsorships	-	1,415.00	-	-	-	-	1,415.00
Auctions | Raffles	-	1,888.65	-	-	-	-	1,888.65
Sale of Birds	-	-	-	-	-	-	-
Merchandise	-	-	171.00	-	-	-	171.00
Seminars | Clinics	-	-	-	-	-	-	-
Catalog Advertising | Sales	-	-	-	-	-	-	-
Fun Stuff	100.00	-	-	-	-	-	100.00
Banquet	-	2,000.00	-	-	-	-	2,000.00
Misc.	-	-	-	-	-	-	-
Total Income:	$ 100.00	$ 6,520.95	$ 171.00	$ -	$ -	$ -	$ 6,791.95
Expenses:							
AKC Fees: Application Fee	$ -	$ -	$ -	$ -	$ -	$ -	$ -
AKC Fees: Recording Fee	-	-	-	-	-	-	-
Judges: Fees	-	-	-	-	-	-	-
Judges: Expenses | Travel	-	-	-	-	-	-	-
Judges: Gifts	-	-	-	-	-	-	-
Trial Secretary: Fees | CC Fees	-	-	-	-	-	-	-
Trial Secretary: Catalogs	-	-	-	-	-	-	-
Trial Secretary: Expenses | Travel	-	-	-	-	-	-	-
Workers: Compensation | Travel	-	-	-	-	-	-	-
Workers: Raffle	-	-	-	-	-	-	-
Workers: Hospitality | Lunch	-	-	-	-	-	-	-
Banquet Expenses	-	2,985.43	-	-	-	-	2,985.43
Facility | Equipment Rental	-	-	-	-	-	-	-
Timer Rental	-	-	-	-	-	-	-
Poppers | Primers	-	-	-	-	-	-	-
Birds	-	-	-	-	-	-	-
Hospitality | Gifts for Competitors	-	-	-	-	-	-	-
Copy | Printing | Postage	-	-	-	-	-	-	-
Trial | Event Supplies	-	-	-	-	-	-	-
Prizes (Ribbons & Trophies)	-	730.92	-	-	-	-	730.92
Merchandise	-	-	-	-	-	-	-
Seminars | Clinics	-	-	-	-	-	-	-
Fundraisers: Auctions | Raffles	-	-	-	-	-	-	-
Split (50% Profit to NSDTRC-USA)	-	-	-	-	-	-	-
Total Expenses:	$ -	$ 3,716.35	$ -	$ -	$ -	$ -	$ 3,716.35
Net Income to Club:	$ 100.00	$ 2,804.60	$ 171.00	$ -	$ -	$ -	$ 3,075.60

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09/01/20
Accrual Basis

NSDTRC(USA)
Profit & Loss Prev Year Comparison
July 2019 through June 2020

	Jul '19 - Jun 20	Jul '18 - Jun 19	$ Change	% Change
Income				
BrdrDirIncome	0.00	820.00	-820.00	-100.0%
Contributions Rec'd	290.77	108.96	181.81	166.9%
Dues	18,083.83	19,163.00	-1,079.17	-5.6%
Event Income				
Catalog Advertising | Sales	1,310.00	530.00	780.00	147.2%
Clinics | Seminars	1,587.50	630.00	957.50	152.0%
Entries	39,351.02	52,262.84	-12,911.82	-24.7%
Fun Stuff & Misc.	2,425.50	1,981.00	444.50	22.4%
Fundraising	3,922.65	11,312.00	-7,389.35	-65.3%
Meals | Banquets	7,862.00	6,821.00	1,041.00	15.3%
Merchandise Sales	12,388.96	6,709.14	5,679.82	84.7%
Trophy Donations	8,209.00	6,550.00	1,659.00	25.3%
Total Event Income	77,056.63	86,795.98	-9,739.35	-11.2%
Health & Genetics				
Donations	0.00	270.00	-270.00	-100.0%
Total Health & Genetics	0.00	270.00	-270.00	-100.0%
Interest Income	2,205.11	897.69	1,307.42	145.6%
Member Dues	445.00	0.00	445.00	100.0%
Merchandise				
Goods	537.95	648.95	-111.00	-17.1%
Postage	0.00	90.00	-90.00	-100.0%
Total Merchandise	537.95	738.95	-201.00	-27.2%
Quackers Income				
Advertising	495.00	800.00	-305.00	-38.1%
OtherIncome	4.00	8.00	-4.00	-50.0%
Total Quackers Income	499.00	808.00	-309.00	-38.2%
Refunds	-305.00	-235.00	-70.00	-29.8%
Rescue Income				
Donations	400.00	5,000.00	-4,600.00	-92.0%
Placements	895.00	1,050.00	-155.00	-14.8%
Total Rescue Income	1,295.00	6,050.00	-4,755.00	-78.6%
Uncategorized Income	0.00	0.80	-0.80	-100.0%
Total Income	100,108.29	115,418.38	-15,310.09	-13.3%
Gross Profit	100,108.29	115,418.38	-15,310.09	-13.3%
Expense				
Administrative Costs				
AKC Dues	25.00	125.00	-100.00	-80.0%
Bank Chg	57.00	43.54	13.46	30.9%
Disciplinary Hearing	0.00	1,166.87	-1,166.87	-100.0%
Office | Misc Expense	0.00	140.00	-140.00	-100.0%
Total Administrative Costs	82.00	1,475.41	-1,393.41	-94.4%
AKC Delegate				
Travel	714.89	0.00	714.89	100.0%
Total AKC Delegate	714.89	0.00	714.89	100.0%
Annual BOD | Membership Meeting				
Food	209.58	0.00	209.58	100.0%
Printing	373.74	0.00	373.74	100.0%
Travel	6,144.46	1,570.91	4,573.55	291.1%
Total Annual BOD | Membership Meeting	6,727.78	1,570.91	5,156.87	328.3%

1:49 PM
09/01/20
Accrual Basis

NSDTRC(USA)
Profit & Loss Prev Year Comparison
July 2019 through June 2020

	Jul '19 - Jun 20	Jul '18 - Jun 19	$ Change	% Change
Awards				
Postage	783.57	564.70	218.87	38.8%
Supplies	468.56	949.56	-481.00	-50.7%
Total Awards	1,252.13	1,514.26	-262.13	-17.3%
Donations Made				
Rescue	0.00	250.00	-250.00	-100.0%
Donations Made - Other	2,500.00	0.00	2,500.00	100.0%
Total Donations Made	2,500.00	250.00	2,250.00	900.0%
Events				
AKC Application | Recording Fee	3,630.00	6,378.50	-2,748.50	-43.1%
Banquets | Food	9,814.65	2,248.93	7,565.72	336.4%
Birds	5,613.00	8,634.00	-3,021.00	-35.0%
Catalogs & Other	1,625.60	0.00	1,625.60	100.0%
Event Merchandise	7,572.94	5,956.75	1,616.19	27.1%
Facility & Equipment Rental	10,169.44	19,883.21	-9,713.77	-48.9%
Fundraising	346.75	578.64	-231.89	-40.1%
Hospitality	1,957.78	3,291.69	-1,333.91	-40.5%
Judges Fees | Travel | Gifts	4,695.40	14,593.77	-9,898.37	-67.8%
Misc Expense	1,917.83	1,725.78	192.05	11.1%
PayPal Fees	655.67	453.70	201.97	44.5%
Postage	28.60	10.69	17.91	167.5%
Printing	497.73	0.00	497.73	100.0%
Secretary Fees | Travel	4,285.68	3,235.59	1,050.09	32.5%
Seminars & Clinics	1,500.00	511.87	988.13	193.0%
Supplies	923.88	1,492.02	-568.14	-38.1%
Trophies | Ribbons | Sweeps	12,662.97	10,115.62	2,547.35	25.2%
Workers Fees | Travel | Food	604.06	6,337.37	-5,733.31	-90.5%
Total Events	68,501.98	85,448.13	-16,946.15	-19.8%
Insurance	1,601.00	1,601.00	0.00	0.0%
Judges Selection	25.00	0.00	25.00	100.0%
Junior Scholarship	0.00	250.00	-250.00	-100.0%
Membership				
Postage	271.79	350.67	-78.88	-22.5%
Printing	1,539.98	105.69	1,434.29	1,357.1%
Supplies	0.00	127.58	-127.58	-100.0%
Total Membership	1,811.77	583.94	1,227.83	210.3%
Membership Roster Expenses	0.00	1,277.87	-1,277.87	-100.0%
Merch Exp				
Cost of Goods	89.97	0.00	89.97	100.0%
Shipping	19.58	256.69	-237.11	-92.4%
Total Merch Exp	109.55	256.69	-147.14	-57.3%
Other Expense				
misc	0.00	217.37	-217.37	-100.0%
Total Other Expense	0.00	217.37	-217.37	-100.0%
Postage	0.00	2,178.52	-2,178.52	-100.0%
Printing	35.79	2,780.96	-2,745.17	-98.7%
Public Ed				
AKC club Fliers	38.97	0.00	38.97	100.0%
MTB Expense	150.00	0.00	150.00	100.0%
Total Public Ed	188.97	0.00	188.97	100.0%
Quackers				
Postage	3,923.89	1,324.57	2,599.32	196.2%
Printing	5,196.94	1,481.93	3,715.01	250.7%
Total Quackers	9,120.83	2,806.50	6,314.33	225.0%

1:49 PM
09/01/20
Accrual Basis

NSDTRC(USA)
Profit & Loss Prev Year Comparison
July 2019 through June 2020

	Jul '19 - Jun 20	Jul '18 - Jun 19	$ Change	% Change
Records				
Subscriptions	0.00	120.00	-120.00	-100.0%
Supplies	337.84	0.00	337.84	100.0%
Total Records	337.84	120.00	217.84	181.5%
Registrar				
Postage	186.54	0.00	186.54	100.0%
Total Registrar	186.54	0.00	186.54	100.0%
RescueOperations				
Prof Svs	2,700.00	0.00	2,700.00	100.0%
Reimb Expenses	75.00	0.00	75.00	100.0%
Supplies	146.06	33.99	112.07	329.7%
Veterinary Expense	3,009.65	505.39	2,504.26	495.5%
Total RescueOperations	5,930.71	539.38	5,391.33	999.5%
Secretary				
Postage	0.00	366.95	-366.95	-100.0%
Total Secretary	0.00	366.95	-366.95	-100.0%
Void	0.00	0.00	0.00	0.0%
WebSite				
Hosting	458.96	311.76	147.20	47.2%
Monthly Fees	1,556.25	737.50	818.75	111.0%
Supllies	0.00	299.00	-299.00	-100.0%
Total WebSite	2,015.21	1,348.26	666.95	49.5%
Total Expense	101,141.99	104,586.15	-3,444.16	-3.3%
Net Income	**-1,033.70**	**10,832.23**	**-11,865.93**	**-109.5%**

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09/01/20
Accrual Basis

NSDTRC(USA)
Balance Sheet Prev Year Comparison
As of June 30, 2020

	Jun 30, 20	Jun 30, 19	$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
PayPal Holding	8,481.12	0.00	8,481.12	100.0%
Specialty Accounts				
Region 2	1,500.00	0.00	1,500.00	100.0%
Total Specialty Accounts	1,500.00	0.00	1,500.00	100.0%
TransferClearing	479.66	0.00	479.66	100.0%
Wells Fargo CD	71,117.54	69,000.00	2,117.54	3.1%
Wells Fargo Checking	57,437.58	71,112.84	-13,675.26	-19.2%
Wells Fargo Savings	60,418.60	60,355.36	63.24	0.1%
Total Checking/Savings	199,434.50	200,468.20	-1,033.70	-0.5%
Total Current Assets	199,434.50	200,468.20	-1,033.70	-0.5%
TOTAL ASSETS	**199,434.50**	**200,468.20**	**-1,033.70**	**-0.5%**
LIABILITIES & EQUITY				
Equity				
Opening Bal Equity	54,261.47	54,261.47	0.00	0.0%
Retained Earnings	146,206.73	135,374.50	10,832.23	8.0%
Net Income	-1,033.70	10,832.23	-11,865.93	-109.5%
Total Equity	199,434.50	200,468.20	-1,033.70	-0.5%
TOTAL LIABILITIES & EQUITY	**199,434.50**	**200,468.20**	**-1,033.70**	**-0.5%**

NSDTRC (USA)

Specialty Shows
Guidelines

PART 1

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1. Introduction

The principle mission of the NSDTRC (USA) (hereinafter referred to as "NSDTRC (USA) or "the Club") is to do all in its power to protect and advance the interests of the Nova Scotia Duck Tolling Retriever breed and to encourage sportsman-like competition at dog shows, obedience trials, tracking tests, hunt tests, agility trials and any other events in which the breed may participate. The NSDTRC (USA) is to encourage and promote quality in the responsible breeding of purebred Nova Scotia Duck Tolling Retrievers and to do all that is possible to bring their natural qualities to perfection. The NSDTRC(USA) achieves these purposes by holding activities to promote the exhibition of Tollers in all the dog sports and encourages owners to become ambassadors of the breed.

To this end the Club encourages each Club region to hold a Supported Entry in conjunction with an All-Breed Conformation show. The Club's premier event is its National Specialty which is sponsored by each Club Region on a rotating basis. Members have requested the NSDTRC(USA hold Specialties in addition to Supported Entries and the National.

While Supported Entries are expected to draw only from within a Club Region, a Specialty is expected to attract breeders and exhibitors from within and without a Club Region by providing them an enhanced exhibitor experience in which to present their breeding stock and to see others' breeding stock. There should be a focus on holding activities in addition to conformation that create the opportunities for quality interactions to happen and opportunities to find the fun. A Specialty is meant to create an opportunity for positive social interactions between Toller owners that are so vital to the development and preservation of the Breed.

A Specialty is much bigger than a Supported Entry and it is considerably smaller and less labor-intensive than the National Specialty. Generally, Specialties should be "upgrades" ofwell- established supported entries.

Specialties can also provide enhanced opportunities for the Judge's Education Committee (JEC) to educate judges.

Only Specialty Clubs having met the requirements and sanctioned by the AKC may hold a Specialty of its breed at an All-breed or Group Club event. Therefore, the NSDTRC (USA) must give permission in writing for the club to hold a NSDTRC USA Specialty.

2. What is a Specialty?

A specialty show is a show given by a club or association formed for the improvement of any one breed of pure-bred dogs, at which championship points may be awarded to said breed. An understanding of the definitions of the different type of specialities is required in order to understand the applicable AKC rules, regulations and policies. Listed below are the several types of specialties AKC will allow a specialty club to hold, each being more specifically defined in the AKC Rules Pertaining to Dog Shows.

Designated Specialty: A specialty club may designate the regular breed judging at an all- breed or group show as its specialty show. The specialty clubs must submit an event application for the designated specialty. The specialty club does not submit a judges panel, the judge for the breed is submitted as part of the panel of the host club's show. The host club must provide permission to the specialty club to hold a designated specialty and that permission must be submitted to the AKC. The specialty club may offer sweepstakes and special attractions as part of their designated specialty. No limit on entries for the designated specialty is required. There is no limit on the number of designated specialties that may be held at a host club's show.

Concurrent Specialty: A specialty club may offer an **independent** specialty on the same date and at the same site as an all-breed or group show. Specialty clubs must submit an event application and a judges panel for the concurrent specialty. The host club must provide permission to the specialty club to hold a concurrent specialty and that permission must be submitted to the AKC. The specialty club may offer sweepstakes and special attractions as part of their concurrent specialty. There is a limit of one hundred (100) total entries per ring per judge per day for the concurrent specialty. The limit includes any entries in sweepstakes or special attractions held in conjunction with the concurrent specialty. There is a limit of one hundred (100) total entries per ring per judge per day for the breed judging in the host show. The limit includes any entries in sweepstakes or special attractions held in conjunction with the breed judging in the host show. The breed judging at either the all-breed show or the concurrent specialty may occur first, but the scheduling must accommodate Group judging. This includes regular judging, sweepstakes, and special attractions. The judging in the concurrent specialty must not be stopped to accommodate entries that are participating in other competition. If a conflict occurs, the exhibitor must choose which competition they want to participate in.

Evening Specialty: A specialty club may offer an evening specialty on the same date and at the same site as an all-breed or group show. Specialty clubs must submit an event application and a judges panel for the evening specialty. The host club must provide permission to the specialty club to hold an evening specialty and that permission must be submitted to the AKC. The specialty club may offer sweepstakes or special attractions as part of their evening specialty. There is a limit of fifty (50) total entries per ring, per judge for all AKC competitions, provided the rings are run concurrently for the evening specialty. Judging for the evening specialty cannot begin until thirty (30) minutes after the completion of the best in show judging (or group judging at a group show) at the host club show.

Independent Specialty. A specialty club may offer an independent (stand alone) specialty. The Independent specialty box on the AKC show application should be checked if there is no all-breed or group club offering competition for the specialty's breed on the same date and at the same site. Specialty clubs must submit an event application and a judges panel for the independent specialty. Note: there are times that All-Breed clubs allow independent specialties on grounds they rented prior to the day of their show. In those cases, you need permission from the All-Breed host club to hold your independent specialty and the arrangement will be similar to a Concurrent specialty.

National Specialty Each AKC Breed Parent Specialty Club shall haveonedesignated Parent Club National Specialty show per year. All others shall be termed a Parent Club Specialty show. This guidance document does not apply to the National Specialty.

For further reading see:

AKC Rules pertaining to dog shows Chapter 2
https://images.akc.org/pdf/rulebooks/RREGS3.pdf

AKC Dog show policies. There are policies that apply to Concurrent, Evening, and Specialty show. Here is the link to the list of policies pertaining to Dog Shows: https://www.akc.org/rules/policy-manual/policy-manual-shows/

3. Proposal to Hold a Specialty Format

For Specialities other than a National Specialty, NSDTRC members may submit a proposal to the Secretary requesting Board approval to hold a NSDTRC Speciality. The proposal shall be in the format described in the Guidelines for Submitting Proposals to the NSDTRC (USA) Board.

Proposal Format: Electronic format, WORD rrtf format preferred. Times New Roman font in 12pt. Avoid special indents or other formatting.

Proposal Organization: All proposals should include the following sections - please use this checklist as you prepare your proposal:

a. **Proposal Title.** The Proposal Title should read: "Proposal to hold a **[Type]** Specialty."

b. **Committee.**

   i. **Chair.** State the name, address and contact information for the Specialty Committee and Club Specialty Committee Chair(s)

   ii. **Committee Names.** Set for the names address and contact information of at least four (4) NSDTRC members that have committed to be on the show committee. All members of the Committee must be NSDTRC members. The committee chair, or at least one of the committee members will have been on the committee for a NSDTRC(USA) Supported Entry or Specialty committee in the past. If a member who has never served on a NSDTRC(USA) Supported Entry or Specialty committee wishes to apply to hold or chair a Specialty, they must demonstrate their competency m conformation and events planning in the proposal.

c. **Proposal Justification.** This section should explain how the proposed specialty show meets the criteria to be a specialty instead of a supported entry.

   i. **Location.** Set forth the proposed location, the history of prior Toller events at that location, and the reason why the location has been

chosen by the Committee. When selecting a location for the show, keep in mind the following preferences. First preference should be given to a host club that has hosted Tollers before. Multi day cluster are preferred. Well established premium show- examples include Grey's Lake, Kennel Club of Philadelphia, Louisville Cluster, New Castle etc. are preferred. Preferred that is the show is located in an area with a large Toller population (pet homes and performance homes) as demonstrated in AKC records. You can obtain this information from AKC or from club records.

ii. **History of the Event/General Interest.** Because a Specialty should not be held unless a large entry will be present, it is imperative that the membership in the entire NSDTRC Region, and others be supportive of the application process and planning of the show in order to ascertain if there is enough interest and support for a Specialty. This should be ascertained prior to making an application. Although not required, it is encouraged to consider all-breed/group club shows that offer other activities in association with their conformation show because of the versatile nature of the Toller.

iii. **Proximity to National Specialty:** The location of the show and the time before or after the National will be taken into consideration by the Board when granting or denying the proposal. The application should state the number of days and the miles between the proposed Specialty and that year's National. **A specialty will not be granted if the show date is 30 days before or after the National.**

iv. **Past Attendance.**

(1) A Specialty show confers the honorific of BISS on Best of Breed and therefore the proposal should demonstrate a high concentration of Toilers in the proposed location to help ensure appropriate attendance. This information can be obtained from the Events Chair who obtains it from records of prior event and statistics from the AKC. States with sparse Toller populations should continue to hold Supported Entries

(2) until they build participation and population in the area.

(3) The proposal should explain why enhanced attendance is expected. For example, the proposal may include a chart of the past performance of the event.

(4) The proposal must demonstrate the events wishing to become specialties have a track record of 4-point majors in dogs and bitches for two (2) the last three (3) years prior to the proposed event.

(5) The committee can provide a survey of individual exhibitors that are likely to come to the show or a written plan that demonstrates that there will be at least 4 point majors in dogs and bitches if the host show is a new location.

d. **Selection of Judges.** Designated, Concurrent and many Independent Specialties are normally held in conjunction with all-breed shows or clusters for cost sharing purposes. The Specialty Show Committee is permitted to suggest to the All-Breed club that names of judges that are economically feasible and are appropriate for the breed rather. Other than location, the selection of the judge is critically important for the success of the event. If a judge is overused or recently awarded a best of breed to a committee member, local breeder, or local dog, that can severely affect the entry at the show.

i. It is preferred you choose the judge rather than the host club. To get the judge of your choice, you will need to propose judge's names to the host club at least one or two years in advance. Between two and five years in advance is optimal.

ii. Suggestions to minimize expenses include using judges that only charge a "per dog" fee with no reimbursement for travel & lodging expenses, judges that will be in the area for other events and will judge for as reasonable a "Flat Fee," or judges that will be used on the panel of accompanying shows and will have not travel expenses associated with the Specialty.

iii. Our Club will have to pick up the expense of the judge if the host club

cannot get the judge we want or they are not on the host club panel. In that case, you should negotiate a consideration on the payment per entry from the host club if we are paying for the judge. Example, if the host club will give you $3.00 back per dog normally, if you pay for the judge ask to be given $5.00 back per dog. Note: if you are hiring the judge the Host Club still does the contract with the judge. The only time you will have to directly contract with the judge is I fit I san Independent or Concurrent Specialty.

iv. **Requirements for Judge Selection**

(1) Your proposal to hold the Specialty must indicate whether you will have input on the selection of the judges or if you will be responsible for selection the judge at the proposed specialty.

(2) When selecting a judge from a host club's panel, the judge should have previous experience judging a large entry (15 or more) of Tollers.

(3) The judge chosen shall not have judged Tollers within 500 miles and within 6 months of the proposed event. The 6 month exclusion applies only to the breed judging not group judging. This

requirement must be in the contract with the judge. (Host club must include the 6 month and 500 miles exclusion in their contract with the judge).

(4) The Specialty Show Committee does not need to follow the membership nomination procedure used to pick judges for the NSDTRC national speciality.

e. **Amenities.** The proposal to hold a Speciality should indicate any amenities offered by the Host Club. Below is a list of typical amenities a Show Committee should expect or could negotiate.

i. Ring. If the specialty is being held as part of a Multi day cluster then ask for the same ring each day.

ii. Ring time: Ask for a mid morning or later start time to allow for travel time to save members extra hotel expenses.

iii. Grooming space. Ask for guaranteed reserved grooming area. Negotiate the amount of space for the entry you expect keeping in mind some dogs will choose to be located with a professional handler or in a multi breed area. The optimal amount of space per dog is 10 square feet per dog (includes the isle).

iv. Electric Service: Check with the host club or venue if electric is available. There could be a charge for electric and if it there is you may want to offer reserved grooming space for a certain dollar amount to defray the cost and minimize duplication and expense.

v. Group Parking. Many outdoor shows offer Specialties group parking, sometimes near the ring. Assumptions to use for parking space needed- assume 1 car per every two entries.

vi. Tent. Many outdoor shows offer Specialties tents, tables, and chairs. There is usually an additional cost.

vii. Rosettes and Ribbons. The proposal should indicate who will bear the cost for Ribbons and/or Rosettes. (See the NSDTRC Show manual for tips concerning the ordering to Rosettes.

viii. Financial incentives. Many clubs will offer a rebate per entry in the Breed Competition.

ix. Catalog ad. Many clubs offer a Free single page of advertising in the Catalog for Breed Club. This ad could be sold or auctioned to attendees.

f. **Sweeps and Non Regular Classes.** The proposal should specify if the Committee intends to offer Puppy Sweepstakes, Veteran Sweepstakes, and if any non-regular classes in Breed, which non-regular classes. The proposal should state whether they have permission from the All-Breed club to hold Sweeps, Veteran Sweeps, and non- regular classes.

g. **Financial Implications.** Specialty applications should demonstrate the event will be financially self-sufficient. The proposal should explain any

financial incentives inuring to the benefit of the club and contain the plan to keep the event cost neutral to the club.

h. **Contracts.** The proposal must acknowledge that the Committee agrees to and will submit all contracts to the Board through the Treasurer and the Events Chair for review prior to signature.

i. **Accounting.** The proposal must acknowledge that the Committee will work with the Treasurer on a rolling basis in the format determined by the Treasurer to provide an accounting of the event.

4. **Specific Board Action Requested.** Conclude your proposal with a specific request for Board Action. Do you want the Board to approve a Designated Specialty to be held on _date in conjunction with the XYZ All-Breed Club? Do you want the Board to approve a Independent Specialty to be held on _date in conjunction with the XYZ All-Breed Club?

5. **Approval Process.**

The proposal must be submitted to the Events Chair and Regional Director(s) 30 days prior to submission to the Board. If the proposed show location is in an AKC Division that spans two or more NSDTRC Regions, the proposal shall be submitted at least 30 days in advance to the Regional Directors for each Region comprising the AKC Division. For example, a show in Pennsylvania is in Club Region 7 but the AKC Division includes New York, which is in Club Region 1 so both Region 1 and Region 7 Directors should be provided an advance copy. This gives the Regional Directors and Events Chair the opportunity to help the Committee with the contents of their proposal and to advise the Committee of any direct conflicts with other events in the Regions effected.

The proposal should state the date the application was submitted to the Regional Director and Events Chair and the date it was submitted to the Board.

After 30 days notice to the Event Chair and Regional Director, the proposal should be submitted to the Club Secretary to be placed on the next Board Agenda.

6. **Deadlines for Submission of the Application.** In addition to the 30 days notice to the Events Chair and Regional Director(s) and allowing at least 30 days for the proposal to get on to a Board Agenda and be reviewed, the proposal to hold a Specialty must be submitted well enough in advance of the event date to meet the AKC time lines for Show Events, as they may be amended from time to time. Currently, the

AKC deadline for Show/Trial applications is 5 months in advance of the date.

Members are encouraged to plan Specialty shows at least two years in advance. Applications submitted less than 1 year from the date of the proposed Specialty show may not be approved given the amount of planning and advertising necessary to attract enough Tollers to the show and obtain appropriate input into the judge selection.

7. **Recurring Approval of a Specialty.** Approval to hold a Specialty in one year does not guarantee approval in the next year. If a Specialty does not demonstrate enhanced attendance and at least, the same requirements of 4-point majors in both sexes, then a Specialty may be declined and a Supported Entry approved instead.

8. **Board Action.** The approval or denial, or request for clarification of the proposal will be issued by the Secretary to the Committee Chair(s).

9. **Post Approval Reporting Requirements.**

a. **Show Report**

A show report must be sent the Board within seven days of the specialty. If applicable, the show report must describe any event hearing or occurrence that might cause a complaint to the AKC or to the NSDTRC(USA).

A copy of the Premium and the pages of the Catalog (marked or unmarked) pertaining to Toiler's must be sent to the Events Chair.

A copy of the Catalogue is to be sent to the Historian.

A copy of the Marked Catalogue is to be sent to the Records Chair to record the honorifics.

b. **Accounting.** An accounting of the event shall be submitted to the Treasurer within 14 days of the event and finalized within 30 days of the event.

10. Conclusion

A Specialty is bigger than a Supported Entry and it is considerably smaller and less labor- intensive than the National Specialty. The representing Specialty shall protect and advance the interests of the Nova Scotia Duck Tolling Retriever breed and encourage sportsman-like competition at any event in which the breed participates and encourages owners and their dogs to become ambassadors of the breed through education and action.

* * *

GUIDELINE'S COMMITTEE MEMBERS BIOS - can be found on the Club website under Business, Agenda – March 2020 Attachment 3